Fall Job & Internship Fair
Thursday, October 15, 2009
12 PM to 5 PM - Event Center

Meet with employers who have anticipated job and/or internship opportunities for SJSU candidates
Over 30% of participating employers have internship opportunities available.

Bring current Tower Card or Center Membership Card

Aerotek
Air Systems, Inc.
Axolotl Corp.
Bay Area Air Quality
Bay Area STAR
Boston Scientific
Brocade
Spartan Partner
California EDD
Capital Fellows Programs
Central Contra Costa Sanitary Dist.
Cintas Corporation
Cisco Systems
Spartan Gold Sponsor
Cops Care Cancer Foundation Inc.
Cypress Semiconductor
Drug Enforcement Administration
Denny's Restaurants
EMC
Spartan Blue Sponsor
Enterprise Rent A Car
Fair Sponsor
Entry Point!
Fairchild Semiconductor
Fair Sponsor
FileMaker, Inc.
First Investors
Spartan Partner
Guardian Analytics
Hertz Corporation
Hewlett Packard
Fair Sponsor
Hitachi GST
Spartan Blue Sponsor
IBM
Fair Sponsor
Intel Corporation
Intuit
Fair Sponsor
JCPenney
KLA-Tencor
Fair Sponsor
Kohl's Department Stores
Lockheed Martin
LSI Corp.
Macy's
McAfee Inc.
NASA Ames Research Center
New York Life
Norment Security Group, Inc.
No. CA Broadcasting KQED/KTEH
Northwestern Mutual Financial
Novellus Systems, Inc.
Peace Corps
Photofax, Inc.
Playworks
Proteus Technologies
Prudential
Quia Corporation
Safeway, Inc.
San Jose State University
SanDisk Corporation
Seneca Center
Siemens Healthcare
Silicon Valley Capital Mgmt.
Sony Computer Entertainment
Southland Industries
SRG America
State Street Corporation
Structural Integrity Associates
Target Corporation
Spartan Partner
Team Up for Youth
Tech Point Solutions Inc.
True Partners Consulting
U.S. Marine Corps
Univision Television Group
Verizon Wireless
Walmart
Spartan Partner
Wells Fargo Bank
Wells Fargo Financial
Xilinx, Inc.
Yahoo!
Spartan Partner

Researching Job/Internship Fair
Employer Job Descriptions
www.careercenter.sjsu.edu > Student Login

1. Select Job Fair of choice
2. Select organization > available positions
3. Select job title
   (job description - - target resume/prepare one-minute commercial
4. Quick Tip - Use Advanced Search to search by major/degree.
## Tips For Success

### Job & Internship Fairs
SJSU Career Center
www.careercenter.sjsu.edu

SJSU Career Center job fairs are an excellent opportunity for you to gain information about anticipated internships and career positions. It is also a great way to make contacts. Identify which organizations you want to interact with by previewing this list of participants. Log on to the Career Center’s website @ www.careercenter.sjsu.edu to research their job descriptions so that you can target your resumes and one-minute commercials. Instructions are on the list of employer participants.

### Before The Fair

**Identify** which organizations you want to talk to at the Fair.

Logon to the Career Center’s website @ www.careercenter.sjsu.edu to research their job descriptions so that you can target your resumes. Directions are on the reverse.

**Prepare your resume.** “Target” a resume to each employer’s job opening. Shape up your resume with a resume critique - - Career Center Drop-In Hours: Check the current semester’s Career Center calendar.

**Practice presenting yourself as follows:**
- Introduce yourself — look confident and initiate a handshake with a smile. Demonstrate a knowledge of the organization. Employers might also bring short handouts for you to quickly scan.
- Prepare a one-minute commercial (your verbal portfolio) — describe your major, career interests, work experience, extracurricular activities, and the type of career information or job you are seeking. Show how your background and future goals fit the organization.

**Prepare questions** to ask representatives:
- What types of assignments are given to new graduates or interns?
- What do you look for in candidates? What key skills/experiences are highly desirable?
- Despite the current economy, are there areas within your organization where there is anticipated growth?
- What type (if any) of professional growth/development opportunities are available?
- Do you have any other tips for success in this field?

View the videotape, *Marketing Yourself For Success*, located in the Career Resource Lab, Building F.

### At The Fair

**Dress professionally.** Target those organizations that are of interest to you:
- **Pick-up and scan** the employer’s short handout. Determine if your one-minute commercial will remain the same.
- **Introduce** yourself to the representative.
- **Give your resume to the representative.** Launch into your one-minute commercial. Ask questions (examples are on the left).
- **Ask** about the application procedure. A positive attitude pays off! Follow up — get a business card or a contact name. Do not ask questions about salary and benefits.
- **Bring your calendar.** Be prepared to schedule interview appointments.
- **Be patient and anticipate lines.** Visit less crowded organizations first.
- **Good luck.**

### After The Fair

If you are given the contact information of the representative you spoke with at the fair, follow-up with a letter thanking them for their time and information. Include another resume and any other information requested (completed application, recommendations, or transcripts).

Develop a post job fair plan to keep actively engaged in your job search. Attend a Career Center Interview Workshop to prepare for success in your interviews.

Be sure to check the job listings on SJSU’s SpartaJobs and upload your resume for e-resume transmittal. Go to www.careercenter.sjsu.edu. There are also many other resources available in the Career Resource Lab, Building F.