

**Confucius**  
**(551-479 BCE)**  
*The Analects*

From: <http://classics.mit.edu/Confucius/analects.3.3.html>

From *The Internet Classics Archive* ("You may download and distribute for educational use any of the works hosted by the Internet Classics Archive without prior permission.")

**Part 12**

Yen Yuan asked about perfect virtue. The Master said, "To subdue one's self and return to propriety, is perfect virtue. If a man can for one day subdue himself and return to propriety, an under heaven will ascribe perfect virtue to him. Is the practice of perfect virtue from a man himself, or is it from others?"

Yen Yuan said, "I beg to ask the steps of that process." The Master replied, "Look not at what is contrary to propriety; listen not to what is contrary to propriety; speak not what is contrary to propriety; make no movement which is contrary to propriety." Yen Yuan then said, "Though I am deficient in intelligence and vigor, I will make it my business to practice this lesson."

Chung-kung asked about perfect virtue. The Master said, "It is, when you go abroad, to behave to every one as if you were receiving a great guest; to employ the people as if you were assisting at a great sacrifice; not to do to others as you would not wish done to yourself; to have no murmuring against you in the country, and none in the family." Chung-kung said, "Though I am deficient in intelligence and vigor, I will make it my business to practice this lesson."

Sze-ma Niu asked about perfect virtue.

The Master said, "The man of perfect virtue is cautious and slow in his speech."

"Cautious and slow in his speech!" said Niu;-"is this what is meant by perfect virtue?"

The Master said, "When a man feels the difficulty of doing, can he be other than cautious and slow in speaking?"

Sze-ma Niu asked about the superior man. The Master said, "The superior man has neither anxiety nor fear."

"Being without anxiety or fear!" said Niu;" does this constitute what we call the superior man?"

The Master said, "When internal examination discovers nothing wrong, what is there to be anxious about, what is there to fear?"

Sze-ma Niu, full of anxiety, said, "Other men all have their brothers, I only have not."

Tsze-hsia said to him, "There is the following saying which I have heard-'Death and life have their determined appointment; riches and honors depend upon Heaven.'

"Let the superior man never fail reverentially to order his own conduct, and let him be respectful to others and observant of propriety:-then all within the four seas will be his brothers. What has the superior man to do with being distressed because he has no brothers?"

Tsze-chang asked what constituted intelligence. The Master said, "He with whom neither slander that gradually soaks into the mind, nor statements that startle like a wound in the flesh, are successful may be called intelligent indeed. Yea, he with whom neither soaking slander, nor startling statements, are successful, may be called farseeing."

Tsze-kung asked about government. The Master said, "The requisites of government are that there be sufficiency of food, sufficiency of military equipment, and the confidence of the people in their ruler."

Tsze-kung said, "If it cannot be helped, and one of these must be dispensed with, which of the three should be foregone first?" "The military equipment," said the Master.

Tsze-kung again asked, "If it cannot be helped, and one of the remaining two must be dispensed with, which of them should be foregone?" The Master answered, "Part with the food. From of old, death has been the lot of an man; but if the people have no faith in their rulers, there is no standing for the state."

Chi Tsze-ch'ang said, "In a superior man it is only the substantial qualities which are wanted;-why should we seek for ornamental accomplishments?"

Tsze-kung said, "Alas! Your words, sir, show you to be a superior man, but four horses cannot overtake the tongue. Ornament is as substance; substance is as ornament. The hide of a tiger or a leopard stripped of its hair, is like the hide of a dog or a goat stripped of its hair."

The Duke Ai inquired of Yu Zo, saying, "The year is one of scarcity, and the returns for expenditure are not sufficient;-what is to be done?"

Yu Zo replied to him, "Why not simply tithe the people?"

"With two tenths, said the duke, "I find it not enough;-how could I do with that system of one tenth?"

Yu Zo answered, "If the people have plenty, their prince will not be left to want alone. If the people are in want, their prince cannot enjoy plenty alone."

Tsze-chang having asked how virtue was to be exalted, and delusions to be discovered, the Master said, "Hold faithfulness and sincerity as first principles, and be moving

continually to what is right,-this is the way to exalt one's virtue.

"You love a man and wish him to live; you hate him and wish him to die. Having wished him to live, you also wish him to die. This is a case of delusion. 'It may not be on account of her being rich, yet you come to make a difference.'"

The Duke Ching, of Ch'i, asked Confucius about government. Confucius replied, "There is government, when the prince is prince, and the minister is minister; when the father is father, and the son is son."

"Good!" said the duke; "if, indeed, the prince be not prince, the not minister, the father not father, and the son not son, although I have my revenue, can I enjoy it?"

The Master said, "Ah! it is Yu, who could with half a word settle litigations!"

Tsze-lu never slept over a promise.

The Master said, "In hearing litigations, I am like any other body. What is necessary, however, is to cause the people to have no litigations."

Tsze-chang asked about government. The Master said, "The art of governing is to keep its affairs before the mind without weariness, and to practice them with undeviating consistency."

The Master said, "By extensively studying all learning, and keeping himself under the restraint of the rules of propriety, one may thus likewise not err from what is right."

The Master said, "The superior man seeks to perfect the admirable qualities of men, and does not seek to perfect their bad qualities. The mean man does the opposite of this."

Chi K'ang asked Confucius about government. Confucius replied, "To govern means to rectify. If you lead on the people with correctness, who will dare not to be correct?"

Chi K'ang, distressed about the number of thieves in the state, inquired of Confucius how to do away with them. Confucius said, "If you, sir, were not covetous, although you should reward them to do it, they would not steal."

Chi K'ang asked Confucius about government, saying, "What do you say to killing the unprincipled for the good of the principled?" Confucius replied, "Sir, in carrying on your government, why should you use killing at all? Let your evinced desires be for what is good, and the people will be good. The relation between superiors and inferiors is like that between the wind and the grass. The grass must bend, when the wind blows across it."

Tsze-chang asked, "What must the officer be, who may be said to be distinguished?"

The Master said, "What is it you call being distinguished?"

Tsze-chang replied, "It is to be heard of through the state, to be heard of throughout his clan."

The Master said, "That is notoriety, not distinction.

"Now the man of distinction is solid and straightforward, and loves righteousness. He examines people's words, and looks at their countenances. He is anxious to humble himself to others. Such a man will be distinguished in the country; he will be distinguished in his clan.

"As to the man of notoriety, he assumes the appearance of virtue, but his actions are opposed to it, and he rests in this character without any doubts about himself. Such a man will be heard of in the country; he will be heard of in the clan."

Fan Ch'ih rambling with the Master under the trees about the rain altars, said, "I venture to ask how to exalt virtue, to correct cherished evil, and to discover delusions."

The Master said, "Truly a good question!

"If doing what is to be done be made the first business, and success a secondary consideration:-is not this the way to exalt virtue? To assail one's own wickedness and not assail that of others;-is not this the way to correct cherished evil? For a morning's anger to disregard one's own life, and involve that of his parents;-is not this a case of delusion?"

Fan Ch'ih asked about benevolence. The Master said, "It is to love all men." He asked about knowledge. The Master said, "It is to know all men."

Fan Ch'ih did not immediately understand these answers.

The Master said, "Employ the upright and put aside all the crooked; in this way the crooked can be made to be upright."

Fan Ch'ih retired, and, seeing Tsze-hsia, he said to him, "A Little while ago, I had an interview with our Master, and asked him about knowledge. He said, 'Employ the upright, and put aside all the crooked;-in this way, the crooked will be made to be upright.' What did he mean?"

Tsze-hsia said, "Truly rich is his saying!

"Shun, being in possession of the kingdom, selected from among all the people, and employed Kai-yao-on which all who were devoid of virtue disappeared. T'ang, being in possession of the kingdom, selected from among all the people, and employed I Yin-and an who were devoid of virtue disappeared."

Tsze-kung asked about friendship. The Master said, "Faithfully admonish your friend, and skillfully lead him on. If you find him impracticable, stop. Do not disgrace yourself."

The philosopher Tsang said, "The superior man on grounds of culture meets with his

friends, and by friendship helps his virtue."

### **Part 13**

Tsze-lu asked about government. The Master said, "Go before the people with your example, and be laborious in their affairs."

He requested further instruction, and was answered, "Be not weary in these things."

Chung-kung, being chief minister to the head of the Chi family, asked about government. The Master said, "Employ first the services of your various officers, pardon small faults, and raise to office men of virtue and talents."

Chung-kung said, "How shall I know the men of virtue and talent, so that I may raise them to office?" He was answered, "Raise to office those whom you know. As to those whom you do not know, will others neglect them?"

Tsze-lu said, "The ruler of Wei has been waiting for you, in order with you to administer the government. What will you consider the first thing to be done?"

The Master replied, "What is necessary is to rectify names."  
"So! indeed!" said Tsze-lu. "You are wide of the mark! Why must there be such rectification?"

The Master said, "How uncultivated you are, Yu! A superior man, in regard to what he does not know, shows a cautious reserve.

"If names be not correct, language is not in accordance with the truth of things. If language be not in accordance with the truth of things, affairs cannot be carried on to success.

"When affairs cannot be carried on to success, proprieties and music do not flourish. When proprieties and music do not flourish, punishments will not be properly awarded. When punishments are not properly awarded, the people do not know how to move hand or foot.

"Therefore a superior man considers it necessary that the names he uses may be spoken appropriately, and also that what he speaks may be carried out appropriately. What the superior man requires is just that in his words there may be nothing incorrect."

Fan Ch'ih requested to be taught husbandry. The Master said, "I am not so good for that as an old husbandman." He requested also to be taught gardening, and was answered, "I

am not so good for that as an old gardener."

Fan Ch'ih having gone out, the Master said, "A small man, indeed, is Fan Hsu! If a superior man love propriety, the people will not dare not to be reverent. If he love righteousness, the people will not dare not to submit to his example. If he love good faith, the people will not dare not to be sincere. Now, when these things obtain, the people from all quarters will come to him, bearing their children on their backs; what need has he of a knowledge of husbandry?"

The Master said, "Though a man may be able to recite the three hundred odes, yet if, when intrusted with a governmental charge, he knows not how to act, or if, when sent to any quarter on a mission, he cannot give his replies unassisted, notwithstanding the extent of his learning, of what practical use is it?"

The Master said, "When a prince's personal conduct is correct, his government is effective without the issuing of orders. If his personal conduct is not correct, he may issue orders, but they will not be followed."

The Master said, "The governments of Lu and Wei are brothers."

The Master said of Ching, a scion of the ducal family of Wei, that he knew the economy of a family well. When he began to have means, he said, "Ha! here is a collection-!" When they were a little increased, he said, "Ha! this is complete!" When he had become rich, he said, "Ha! this is admirable!"

When the Master went to Weil Zan Yu acted as driver of his carriage.

The Master observed, "How numerous are the people!"

Yu said, "Since they are thus numerous, what more shall be done for them?" "Enrich them, was the reply.

"And when they have been enriched, what more shall be done?" The Master said, "Teach them."

The Master said, "If there were any of the princes who would employ me, in the course of twelve months, I should have done something considerable. In three years, the government would be perfected."

The Master said, "'If good men were to govern a country in succession for a hundred years, they would be able to transform the violently bad, and dispense with capital punishments.' True indeed is this saying!"

The Master said, "If a truly royal ruler were to arise, it would stir require a generation, and then virtue would prevail."

The Master said, "If a minister make his own conduct correct, what difficulty will he have in assisting in government? If he cannot rectify himself, what has he to do with rectifying others?"

The disciple Zan returning from the court, the Master said to him, "How are you so late?" He replied, "We had government business." The Master said, "It must have been family affairs. If there had been government business, though I am not now in office, I should have been consulted about it."

The Duke Ting asked whether there was a single sentence which could make a country prosperous. Confucius replied, "Such an effect cannot be expected from one sentence.

"There is a saying, however, which people have -'To be a prince is difficult; to be a minister is not easy.'

"If a ruler knows this,-the difficulty of being a prince,-may there not be expected from this one sentence the prosperity of his country?"

The duke then said, "Is there a single sentence which can ruin a country?" Confucius replied, "Such an effect as that cannot be expected from one sentence. There is, however, the saying which people have-'I have no pleasure in being a prince, but only in that no one can offer any opposition to what I say!'

"If a ruler's words be good, is it not also good that no one oppose them? But if they are not good, and no one opposes them, may there not be expected from this one sentence the ruin of his country?"

The Duke of Sheh asked about government.

The Master said, "Good government obtains when those who are near are made happy, and those who are far off are attracted."

Tsze-hsia! being governor of Chu-fu, asked about government. The Master said, "Do not be desirous to have things done quickly; do not look at small advantages. Desire to have things done quickly prevents their being done thoroughly. Looking at small advantages prevents great affairs from being accomplished."

The Duke of Sheh informed Confucius, saying, "Among us here there are those who may be styled upright in their conduct. If their father have stolen a sheep, they will bear witness to the fact."

Confucius said, "Among us, in our part of the country, those who are upright are different from this. The father conceals the misconduct of the son, and the son conceals the misconduct of the father. Uprightness is to be found in this."

Fan Ch'ih asked about perfect virtue. The Master said, "It is, in retirement, to be sedately grave; in the management of business, to be reverently attentive; in intercourse with others, to be strictly sincere. Though a man go among rude, uncultivated tribes, these qualities may not be neglected."

Tsze-kung asked, saying, "What qualities must a man possess to entitle him to be called an officer? The Master said, "He who in his conduct of himself maintains a sense of shame, and when sent to any quarter will not disgrace his prince's commission, deserves to be called an officer."

Tsze-kung pursued, "I venture to ask who may be placed in the next lower rank?" And he was told, "He whom the circle of his relatives pronounce to be filial, whom his fellow villagers and neighbors pronounce to be fraternal."

Again the disciple asked, "I venture to ask about the class still next in order." The Master said, "They are determined to be sincere in what they say, and to carry out what they do. They are obstinate little men. Yet perhaps they may make the next class."

Tsze-kung finally inquired, "Of what sort are those of the present day, who engage in government?" The Master said "Pooh! they are so many pecks and hampers, not worth being taken into account."

The Master said, "Since I cannot get men pursuing the due medium, to whom I might communicate my instructions, I must find the ardent and the cautiously-decided. The ardent will advance and lay hold of truth; the cautiously-decided will keep themselves from what is wrong."

The Master said, "The people of the south have a saying -'A man without constancy cannot be either a wizard or a doctor.' Good!

"Inconstant in his virtue, he will be visited with disgrace."

The Master said, "This arises simply from not attending to the prognostication."

The Master said, "The superior man is affable, but not adulatory; the mean man is adulatory, but not affable."

Tsze-kung asked, saying, "What do you say of a man who is loved by all the people of his neighborhood?" The Master replied, "We may not for that accord our approval of him." "And what do you say of him who is hated by all the people of his neighborhood?" The Master said, "We may not for that conclude that he is bad. It is better than either of these cases that the good in the neighborhood love him, and the bad hate him."

The Master said, "The superior man is easy to serve and difficult to please. If you try to please him in any way which is not accordant with right, he will not be pleased. But in his employment of men, he uses them according to their capacity. The mean man is difficult to serve, and easy to please. If you try to please him, though it be in a way which is not accordant with right, he may be pleased. But in his employment of men, he wishes them to be equal to everything."

The Master said, "The superior man has a dignified ease without pride. The mean man has pride without a dignified ease."

The Master said, "The firm, the enduring, the simple, and the modest are near to virtue."

Tsze-lu asked, saying, "What qualities must a man possess to entitle him to be called a scholar?" The Master said, "He must be thus,-earnest, urgent, and bland:-among his friends, earnest and urgent; among his brethren, bland."

The Master said, "Let a good man teach the people seven years, and they may then likewise be employed in war."

The Master said, "To lead an uninstructed people to war, is to throw them away."

#### **Part 14**

Hsien asked what was shameful. The Master said, "When good government prevails in a state, to be thinking only of salary; and, when bad government prevails, to be thinking, in the same way, only of salary;-this is shameful."

"When the love of superiority, boasting, resentments, and covetousness are repressed, this may be deemed perfect virtue."

The Master said, "This may be regarded as the achievement of what is difficult. But I do not know that it is to be deemed perfect virtue."

The Master said, "The scholar who cherishes the love of comfort is not fit to be deemed a scholar."

The Master said, "When good government prevails in a state, language may be lofty and bold, and actions the same. When bad government prevails, the actions may be lofty and bold, but the language may be with some reserve."

The Master said, "The virtuous will be sure to speak correctly, but those whose speech is good may not always be virtuous. Men of principle are sure to be bold, but those who are bold may not always be men of principle."

Nan-kung Kwo, submitting an inquiry to Confucius, said, "I was skillful at archery, and Ao could move a boat along upon the land, but neither of them died a natural death. Yu and Chi personally wrought at the toils of husbandry, and they became possessors of the kingdom." The Master made no reply; but when Nan-kung Kwo went out, he said, "A superior man indeed is this! An esteemer of virtue indeed is this!"

The Master said, "Superior men, and yet not always virtuous, there have been, alas! But there never has been a mean man, and, at the same time, virtuous."

The Master said, "Can there be love which does not lead to strictness with its object? Can there be loyalty which does not lead to the instruction of its object?"

The Master said, "In preparing the governmental notifications, P'i Shan first made the rough draft; Shi-shu examined and discussed its contents; Tsze-yu, the manager of foreign intercourse, then polished the style; and, finally, Tsze-ch'an of Tung-li gave it the proper elegance and finish."

Some one asked about Tsze-ch'an. The Master said, "He was a kind man."

He asked about Tsze-hsi. The Master said, "That man! That man!"

He asked about Kwan Chung. "For him," said the Master, "the city of Pien, with three hundred families, was taken from the chief of the Po family, who did not utter a murmuring word, though, to the end of his life, he had only coarse rice to eat."

The Master said, "To be poor without murmuring is difficult. To be rich without being proud is easy."

The Master said, "Mang Kung-ch'o is more than fit to be chief officer in the families of Chao and Wei, but he is not fit to be great officer to either of the states Tang or Hsieh."

Tsze-lu asked what constituted a COMPLETE man. The Master said, "Suppose a man with the knowledge of Tsang Wu-chung, the freedom from covetousness of Kung-ch'o, the bravery of Chwang of Pien, and the varied talents of Zan Ch'iu; add to these the accomplishments of the rules of propriety and music;-such a one might be reckoned a Complete man."

He then added, "But what is the necessity for a complete man of the present day to have all these things? The man, who in the view of gain, thinks of righteousness; who in the view of danger is prepared to give up his life; and who does not forget an old agreement however far back it extends:-such a man may be reckoned a COMPLETE man."

The Master asked Kung-ming Chia about Kung-shu Wan, saying, "Is it true that your master speaks not, laughs not, and takes not?"

Kung-ming Chia replied, "This has arisen from the reporters going beyond the truth.-My master speaks when it is the time to speak, and so men do not get tired of his speaking. He laughs when there is occasion to be joyful, and so men do not get tired of his laughing. He takes when it is consistent with righteousness to do so, and so men do not get tired of his taking." The Master said, "So! But is it so with him?"

The Master said, "Tsang Wu-chung, keeping possession of Fang, asked of the duke of Lu to appoint a successor to him in his family. Although it may be said that he was not using force with his sovereign, I believe he was."

The Master said, "The duke Wan of Tsin was crafty and not upright. The duke Hwan of Ch'i was upright and not crafty."

Tsze-lu said, "The Duke Hwan caused his brother Chiu to be killed, when Shao Hu died, with his master, but Kwan Chung did not die. May not I say that he was wanting in virtue?"

The Master said, "The Duke Hwan assembled all the princes together, and that not with weapons of war and chariots:-it was all through the influence of Kwan Chung. Whose beneficence was like his? Whose beneficence was like his?"

Tsze-kung said, "Kwan Chung, I apprehend was wanting in virtue. When the Duke Hwan caused his brother Chiu to be killed, Kwan Chung was not able to die with him. Moreover, he became prime minister to Hwan."

The Master said, "Kwan Chung acted as prime minister to the Duke Hwan made him leader of all the princes, and united and rectified the whole kingdom. Down to the present day, the people enjoy the gifts which he conferred. But for Kwan Chung, we should now be wearing our hair unbound, and the lappets of our coats buttoning on the left side.

"Will you require from him the small fidelity of common men and common women, who would commit suicide in a stream or ditch, no one knowing anything about them?"

The great officer, Hsien, who had been family minister to Kung-shu Wan, ascended to the prince's court in company with Wan.

The Master, having heard of it, said, "He deserved to be considered WAN (the accomplished)."

The Master was speaking about the unprincipled course of the duke Ling of Weil when Ch'i K'ang said, "Since he is of such a character, how is it he does not lose his state?"

Confucius said, "The Chung-shu Yu has the superintendence of his guests and of strangers; the litanist, T'o, has the management of his ancestral temple; and Wang-sun Chia has the direction of the army and forces:-with such officers as these, how should he lose his state?"

The Master said, "He who speaks without modesty will find it difficult to make his words good."

Chan Ch'ang murdered the Duke Chien of Ch'i.

Confucius bathed, went to court and informed the Duke Ai, saying, "Chan Hang has slain his sovereign. I beg that you will undertake to punish him."

The duke said, "Inform the chiefs of the three families of it."

Confucius retired, and said, "Following in the rear of the great officers, I did not dare not to represent such a matter, and my prince says, "Inform the chiefs of the three families of it."

He went to the chiefs, and informed them, but they would not act. Confucius then said, "Following in the rear of the great officers, I did not dare not to represent such a matter."

Tsze-lu asked how a ruler should be served. The Master said, "Do not impose on him, and, moreover, withstand him to his face."

The Master said, "The progress of the superior man is upwards; the progress of the mean man is downwards."

The Master said, "In ancient times, men learned with a view to their own improvement. Nowadays, men learn with a view to the approbation of others."

Chu Po-yu sent a messenger with friendly inquiries to Confucius. Confucius sat with him, and questioned him. "What," said he! "is your master engaged in?" The messenger replied, "My master is anxious to make his faults few, but he has not yet succeeded." He then went out, and the Master said, "A messenger indeed! A messenger indeed!"

The Master said, "He who is not in any particular office has nothing to do with plans for the administration of its duties."

The philosopher Tsang said, "The superior man, in his thoughts, does not go out of his place."

The Master said, "The superior man is modest in his speech, but exceeds in his actions."

The Master said, "The way of the superior man is threefold, but I am not equal to it. Virtuous, he is free from anxieties; wise, he is free from perplexities; bold, he is free from fear."

Tsze-kung said, "Master, that is what you yourself say." Tsze-kung was in the habit of comparing men together. The Master said, "Tsze must have reached a high pitch of excellence! Now, I have not leisure for this."

The Master said, "I will not be concerned at men's not knowing me; I will be concerned at my own want of ability."

The Master said, "He who does not anticipate attempts to deceive him, nor think beforehand of his not being believed, and yet apprehends these things readily when they occur;-is he not a man of superior worth?"

Wei-shang Mau said to Confucius, "Ch'iu, how is it that you keep roosting about? Is it not that you are an insinuating talker?"

Confucius said, "I do not dare to play the part of such a talker, but I hate obstinacy."

The Master said, "A horse is called a ch'i, not because of its strength, but because of its other good qualities."

Some one said, "What do you say concerning the principle that injury should be recompensed with kindness?"

The Master said, "With what then will you recompense kindness?"  
"Recompense injury with justice, and recompense kindness with kindness."

The Master said, "Alas! there is no one that knows me."  
Tsze-kung said, "What do you mean by thus saying-that no one knows you?" The Master replied, "I do not murmur against Heaven. I do not grumble against men. My studies lie low, and my penetration rises high. But there is Heaven;-that knows me!"

The Kung-po Liao, having slandered Tsze-lu to Chi-sun, Tsze-fu Ching-po informed Confucius of it, saying, "Our master is certainly being led astray by the Kung-po Liao, but I have still power enough left to cut Liao off, and expose his corpse in the market and in the court."

The Master said, "If my principles are to advance, it is so ordered. If they are to fall to the ground, it is so ordered. What can the Kung-po Liao do where such ordering is concerned?"

The Master said, "Some men of worth retire from the world. Some retire from particular states. Some retire because of disrespectful looks. Some retire because of contradictory language."

The Master said, "Those who have done this are seven men."  
Tsze-lu happening to pass the night in Shih-man, the gatekeeper said to him, "Whom do you come from?" Tsze-lu said, "From Mr. K'ung." "It is he,-is it not?"-said the other, "who knows the impracticable nature of the times and yet will be doing in them."

The Master was playing, one day, on a musical stone in Weil when a man carrying a straw basket passed door of the house where Confucius was, and said, "His heart is full who so beats the musical stone."

A little while after, he added, "How contemptible is the one-ideaed obstinacy those sounds display! When one is taken no notice of, he has simply at once to give over his wish for public employment. 'Deep water must be crossed with the clothes on; shallow water may be crossed with the clothes held up.'"

The Master said, "How determined is he in his purpose! But this is not difficult!"

Tsze-chang said, "What is meant when the Shu says that Kao-tsung, while observing the usual imperial mourning, was for three years without speaking?"

The Master said, "Why must Kao-tsung be referred to as an example of this? The ancients all did so. When the sovereign died, the officers all attended to their several duties, taking instructions from the prime minister for three years."

The Master said, "When rulers love to observe the rules of propriety, the people respond readily to the calls on them for service."

Tsze-lu asked what constituted the superior man. The Master said, "The cultivation of himself in reverential carefulness." "And is this all?" said Tsze-lu. "He cultivates himself so as to give rest to others," was the reply. "And is this all?" again asked Tsze-lu. The Master said, "He cultivates himself so as to give rest to all the people. He cultivates himself so as to give rest to all the people:-even Yao and Shun were still solicitous about this."

Yuan Zang was squatting on his heels, and so waited the approach of the Master, who said to him, "In youth not humble as befits a junior; in manhood, doing nothing worthy of being handed down; and living on to old age:-this is to be a pest." With this he hit him on the shank with his staff.

A youth of the village of Ch'ueh was employed by Confucius to carry the messages between him and his visitors. Some one asked about him, saying, "I suppose he has made great progress."

The Master said, "I observe that he is fond of occupying the seat of a full-grown man; I observe that he walks shoulder to shoulder with his elders. He is not one who is seeking to make progress in learning. He wishes quickly to become a man."

**Ban Zhao Pan Chao's Lessons for a Woman**  
**From Paul Halsall's *The Views of A Female Confucian*:**  
<http://academic.brooklyn.cuny.edu/core9/phalsall/texts/banzhao.html>

Excerpt:

Nancy Lee Swann, trans, *Pan Chao: Foremost Woman Scholar of China*, (New York: Century Co., 1932), pp. 82-90 repr. in Alfred J. Andrea and James H. Overfield, *The Human Record: Sources of Global History, Vol 1*, 2d. ed., (Boston: Houghton Mifflin, 1994), pp. 148-53

[Andrea Introduction] Education in the Confucian classics increasingly became one of several avenues to a position of social and political power in Han China. Confucian doctrine, however, did not accord women a status equal to that of men, because women were generally regarded as unworthy or incapable of a literary education. In fact, the Confucian classics say little about women, which shows how little they mattered in the scheme of Confucian values. Most Confucians accepted the subservience of women to men as natural and proper. In their view, failure to maintain a proper relationship between two such obviously unequal people as a husband and wife or brother and sister would result in social disharmony and a breakdown of all the rules of propriety.

Yet this was only part of the traditional Chinese view of women. Both Confucian doctrine and Chinese society at large accorded women, as mothers and mothers-in-law, a good deal of honor, and with that honor came power within the family structure. In every age, moreover, a handful of extraordinary women managed to acquire literary educations or otherwise achieve positions of far-ranging influence and authority despite social constraints. The foremost female Confucian of the age of Han was Ban Zhao (ca 45-116 CE), younger sister of the court historian Ban Gu (32 - 92 CE). Upon Gu's death, Zhao served as imperial historian under Emperor Han Hedi (r. 88-105 CE) and completed her brother's *Han Annals*, a history of the Former Han Dynasty, which is generally regarded as second only to the historical work of Sima Qian. Ban Zhao also served as an adviser on state matters to the Empress Deng, who assumed power as regent for her infant son in 106 CE.

Madame Ban was the daughter of the widely respected writer and administrator Ban Biao (3- 54 CE) and received her elementary education from her literate mother while still a child in her father's house. Otherwise, her early life appears to have been quite conventional. She married at the age of 14, thereby becoming the lowest-ranking member of her husband's family, and bore children. Although her husband died young, Ban Zhao never remarried, devoting herself instead to literary pursuits and acquiring a reputation for scholarship and compositional grace that eventually brought her to the imperial [capital].

Among her many literary works, Ban Zhao composed a commentary on the popular *Lives of Admirable Women* by Liu Kiang (77- 6 BC) and later in life produced her most famous work, *Nü Jie*, or *Lessons for Women*, which purports to be an instructional manual on feminine behavior and virtue for her daughters. In fact, she intended it for a much wider audience. Realizing that Confucian texts contained little in the way of specific and practical guidelines for a woman's everyday life, Ban Zhao sought to fill that void with a coherent set of rules for women, especially young women.

### **Ban Zhao Pan Chao's *Lessons for a Woman***

I, the unworthy writer, am unsophisticated, unenlightened, and by nature unintelligent, but I am fortunate both to have received not a little favor from my scholarly Father, and to have had a cultured mother and instructresses upon whom to rely for a literary education as well as for training in good manners. More than forty years have passed since at the age of fourteen I took up the dustpan and the broom in the Cao family [*the family into which she married*]. During this time with trembling heart I feared constantly that I might disgrace my parents, and that I might multiply difficulties for both the women and the men of my husband's family. Day and night I was distressed in heart, but I labored without confessing weariness. Now and hereafter, however, I know how to escape from such fears.

Being careless, and by nature stupid, I taught and trained my children without system. Consequently I fear that my son Gu may bring disgrace upon the Imperial Dynasty by whose Holy Grace he has unprecedentedly received the extraordinary privilege of wearing the Gold and the Purple, a privilege for the attainment of which by my son, I, a humble subject, never even hoped. Nevertheless, now that he is a man and able to plan his own life, I need not again have concern for him. But I do grieve that you, my daughters, just now at the age for marriage, have not at this time had gradual training and advice; that you still have not learned the proper customs for married women. I fear that by failure in good manners in other families you will humiliate both your ancestors and your clan. I am now seriously ill, life is uncertain. As I have thought of you all in so untrained a state, I have been uneasy many a time for you. At hours of leisure I have composed... these instructions under the title, "Lessons for Women." In order that you may have something wherewith to benefit your persons, I wish every one of you, my daughters each to write out a copy for yourself.

From this time on every one of you strive to practice these lessons.

### **HUMILITY**

On the third day after the birth of a girl the ancients observed three customs: first to place the baby below the bed; second to give her a potsherd [*a piece of broken pottery*] with which to play; and third to announce her birth to her ancestors by an offering. Now to lay the baby below the bed plainly indicated that she is lowly and weak, and should regard it as her primary duty to humble herself before others. To give her potsherds with which to play indubitably signified that she should practice labor and consider it her primary duty

to be industrious. To announce her birth before her ancestors clearly meant that she ought to esteem as her primary duty the continuation of the observance of worship in the home.

These three ancient customs epitomize woman's ordinary way of life and the teachings of the traditional ceremonial rites and regulations. Let a woman modestly yield to others; let her respect others; let her put others first, herself last. Should she do something good, let her not mention it; should she do something bad let her not deny it. Let her bear disgrace; let her even endure when others speak or do evil to her. Always let her seem to tremble and to fear. When a woman follows such maxims as these then she may be said to humble herself before others.

Let a woman retire late to bed, but rise early to duties; let her not dread tasks by day or by night. Let her not refuse to perform domestic duties whether easy or difficult. That which must be done, let her finish completely, tidily, and systematically, When a woman follows such rules as these, then she may be said to be industrious.

Let a woman be correct in manner and upright in character in order to serve her husband. Let her live in purity and quietness of spirit, and attend to her own affairs. Let her love not gossip and silly laughter. Let her cleanse and purify and arrange in order the wine and the food for the offerings to the ancestors. When a woman observes such principles as these, then she may be said to continue ancestral worship.

No woman who observes these three fundamentals of life has ever had a bad reputation or has fallen into disgrace. If a woman fail to observe them, how can her name be honored; how can she but bring disgrace upon herself?

## **HUSBAND AND WIFE**

The Way of husband and wife is intimately connected with Yin and Yang [*these are the two basis elements of the Universe: Yin, the soft yielding feminine element, and Yang the hard aggressive male element. Every substance contains both elements in varying proportions*] and relates the individual to gods and ancestors. Truly it is the great principle of Heaven and Earth, and the great basis of human relationships. Therefore the "Rites" [*The Classic of Rites*] honor union of man and woman; and in the "Book of Poetry" [*The Classic of Odes*] the "First Ode" manifests the principle of marriage. For these reasons the relationships cannot but be an important one.

If a husband be unworthy, then he possesses nothing by which to control his wife. If a wife be unworthy, then she possesses nothing with which to serve her husband. If a husband does not control his wife, then the rules of conduct manifesting his authority are abandoned and broken. If a wife does not serve her husband, when the proper relationship between men and women and the natural order of things are neglected and destroyed. As a matter of fact the purpose of these two [the controlling of women by men, and the serving of men by women] is the same.

Now examine the gentlemen of the present age. They only know their wives must be controlled, and that the husband's rules of conduct manifesting his authority must be established. They therefore teach their boys to read books and study histories. But they do not in the least understand that husbands and masters must also be served, and that the proper relationship and the rites should be maintained. Yet only to teach men and not to teach women -- is that not ignoring the essential relation between them? According to the "Rites," it is the rule to begin to teach children to read at the age of eight years, and by the age of fifteen years they ought then to be ready for cultural training. Only why should it not be that girls' education as well as boys' be according to this principle?

## **RESPECT AND CAUTION**

As Yin and Yang are not of the same nature, so man and woman have different characteristics. The distinctive quality of the Yang is rigidity; the function of the Yin is yielding. Man is honored for strength; a woman is beautiful on account of her gentleness. Hence there arose the common saying: "A man though born like a wolf may, it is feared, become a weak monstrosity; a woman though born like a mouse may, it is feared, become a tiger."

Now for self-culture nothing equals respect for others. To counteract firmness nothing equals compliance. Consequently it can be said that the Way of respect and acquiescence is woman's most important principle of conduct. So respect may be defined as nothing other than holding on to that which is permanent; and acquiescence nothing other than being liberal and generous. Those who are steadfast in devotion know that they should stay in their proper places; those who are liberal and generous esteem others, and honor and serve them.

If husband and wife have the habit of staying together, never leaving one another, and following each other around within the limited space of their own rooms, then they will lust after and take liberties with one another. From such action improper language will arise between the two. This kind of discussion may lead co-licentiousness. But of licentiousness will be born a heart of disrespect to the husband. Such a result comes. From not knowing that one should stay in one's proper place.

Furthermore, affairs may be either crooked or straight; words may be either right or wrong. Straightforwardness cannot but lead to quarreling; crookedness cannot but lead to accusation. If there are really accusations and quarrels, then undoubtedly there will be angry affairs. Such a result comes from not esteeming others, and not honoring and serving them.

If wives suppress not contempt for husbands, then it follows that such wives rebuke and scold their husbands. If husbands stop not short of anger, then they are certain to beat their wives. The correct relationship between husband and wife is based upon harmony and intimacy, and conjugal love is grounded in proper union. Should actual blows be dealt, how could matrimonial relationship be preserved? Should sharp words be spoken,

how could conjugal love exist? If love and proper relationship both be destroyed, then husband and wife are divided.

## **WOMANLY QUALIFICATIONS**

A woman ought to have four qualifications: (1) womanly virtue; (2) womanly words; (3) womanly bearing; and (4) womanly work. Now what is called womanly virtue need not be brilliant ability, exceptionally different from others. Womanly words need be neither clever in debate nor keen in conversation. Womanly appearance requires neither a pretty nor a perfect face and form. Womanly work need not be work done more skillfully than that of others.

To guard carefully her chastity; to control circumspectly her behavior; in every motion to exhibit modesty; and to model each act on the best usage, this is womanly virtue.

To choose her words with care; to avoid vulgar language; to speak at appropriate times; and nor to weary others with much conversation, may be called the characteristics of womanly words.

To wash and scrub filth away; to keep clothes and ornaments fresh and clean; to wash the head and bathe the body regularly, and to keep the person free from disgraceful filth, may be called the characteristics of womanly bearing.

With whole-hearted devotion to sew and to weave; to love not gossip and silly laughter; in cleanliness and order to prepare the wine and food for serving guests, may be called the characteristics of womanly work.

These four qualifications characterize the greatest virtue of a woman. No woman can afford to be without them. In fact they are very easy to possess if a woman only treasure them in her heart. The ancients had a saying: "Is love afar off? If I desire love, then love is at hand!" So can it be said of these qualifications.

## **IMPLICIT OBEDIENCE**

Whenever the mother-in-law says, "Do not do that," and if what she says is right, unquestionably the daughter-in-law obeys. Whenever the mother-in-law says, "Do that," even if what she says is wrong, still the daughter-in-law submits unflinching to the command. Let a woman not act contrary to the wishes and the opinions of parents-in-law about right and wrong; let her not dispute with them what is straight and what is crooked.

Such docility may called obedience which sacrifices personal opinion. Therefore the ancient book, "A Pattern for Women," says: "If a daughter-in-law who follows the wishes of her parents-in-law is like and echo and shadow, how could she not be praised?"