COURSE DESCRIPTION
Globalization of the world economy has been a driving force affecting the rapid growth of international business. The course will introduce students to the political, economic and social consequences of the globalization of markets and industries. Topics include the basic theoretical foundations of international trade and finance, a discussion of the role of national cultures on business practices, an analysis of the growing integration of economies and a discussion of changes in emerging and developed countries. The remainder of the course centers on the responses of multinational enterprises to the challenges of globalization, focusing on the managerial challenges involved in strategy formulation, structural implementation, and a discussion of international issues pertaining to specific functions of the MNC such as marketing and human resources management. The course is interdisciplinary by design and offers a foundation for more specialized functional and area courses in international business.

COURSE GOALS AND STUDENT LEARNING OBJECTIVES
The course is designed to provide students with an introductory knowledge of international business. Students will achieve the following learning outcomes as a result of participation in this course.

LO1 - Become familiar with key concepts, theoretical frameworks, main driving forces, and basic operational processes of international business.
LO2 - Develop the ability to present a balanced view of international business that takes into account the viewpoints of home and host governments, of global, international, and domestic firms, and of citizens living in both emerging and developed economies.
LO3 - Develop the capacity to apply subject knowledge to current issues and events in the global economy.
LO4 - Obtain a broad foundation for further study of international business.
LO5 - Develop research, analytical, and writing skills appropriate to international business.
BSBA GOALS
There are many aspects of the course that will emphasize the attainment of BS/BA goals. These are:

**Goal 1: Business Knowledge** Understand basic business principles and demonstrate discipline-specific competencies as applied to local and global environments.

**Goal 2: Communication** Communicate ideas clearly, logically, and persuasively in oral and written format, using technology appropriately.

**Goal 3: Ethical Awareness** Recognize, analyze, and articulate solutions to ethical issues that arise in business.

**Goal 4: Leadership, Teams, and Diversity** Comprehend the challenges and opportunities of leading and working in diverse teams and environments.

**Goal 5: Critical Thinking** Comprehend, analyze, and critically evaluate complex and unstructured qualitative and quantitative business problems, using appropriate tools and technology.

**Goal 6: Innovation** Recognize, analyze, and articulate strategies for promoting creativity and innovation.

COURSE FORMAT AND USE OF CANVAS
This course uses a hybrid model with materials presented on Canvas and Connect, as well as classroom lectures and in-class team activities. Students must have access to the McGraw-Hill Connect platform (sold as part of the package at the Spartan Bookstore or purchased as a stand-alone access subscription), ISBN: 9781260676211. The modules inside Connect integrate with the SJSU Canvas system (SmartBook Reading/Assessment and Quizzes). Students must have access to an internet-connected computer for this course. Grades and additional course guidelines will be posted on Canvas. Students need to set up a Canvas account at the start of the course and ensure that they have downloaded the Lockdown Browser feature via the link provided in Canvas. Also, students are responsible for regularly checking Canvas for updates. Students should also regularly check the email address registered at MySJSU to learn of any course updates.

INSTRUCTIONAL METHOD
The instructor will lecture on the most important points in each chapter and challenge students to ask questions and to provide comments, in particular injecting observations on current events in international business. A major feature of each class is time set aside for teams to engage in discussion of assigned critical thinking questions. The instructor will circulate during the class and interact with each team as they explore the assigned question for discussion and providing comments to the class.

COURSE LEARNING PATH AND STUDENT RESPONSIBILITY
We cover a lot of topical areas in BUS 187 but the course schedule is structured to maximize student mastery of the material. The key is for students to keep pace with the below flow of learning activities.

1. Before each class, read the assigned chapter and complete the Smartbook exercises for that chapter.
2. Given your preparation from reading the assigned chapter and reinforcing this learning by the Smartbook exercises, you are now prepared to gain the most from Professor Musgrave’s lecture and to be engaged by asking questions.
3. Following Professor Mugrave’s lecture a question will be assigned that will engage each team in active critical thinking. In most cases, teams will submit their handwritten responses at the end of the class. If there is not sufficient time, then the question will be done for homework by the team and turned at the start of the next class.
4. The day of the scheduled class, there is a quiz on Canvas that is due by 11:59 pm on that day. This quiz will help to cement learning of the key chapter concepts and is an important sequence in each student’s mastery of the material and preparation of exams that follow.
5. Finally, be proactive and ask for support as soon as needed. Drop in during the instructor’s office hours or email him to make an appointment.

In summary, the key to success is to keep pace on the above 5-step learning path. The Smartbook learning Platform in Connect is a rich resource for students to ensure they are leaning the material. Both the SmartBook
reading/assessment and the Canvas quizzes homework assignments are conducted through the Connect platform that integrates with SJSU Canvas. The quality of class interaction and learning experience is directly related to how many and how much students participate and shape the in-class discussion. Identifying current news relevant to class topics will make the class more interesting and relevant, and bring discussion closer to your own topic of interests, rather than examples solely supplied by the instructor. Bringing up examples of relevant work experience too. In short, be prepared to contribute and get the most out of the class.

REQUIRED READING


2. **Business Periodicals** – It is important in meeting course requirements, that in addition to studying the textbook, that students regularly read such periodicals as the *Wall Street Journal*, *New York Times*, *Financial Times*, *Forbes*, *Business Week*, *Blumberg*, or *The Economist*. Reading well-written articles is an extremely valuable way to improve critical thinking skills, be informed on the fast-moving international business scene, and advance your career opportunities.

COURSE REQUIREMENTS

Course requirements will engage and evaluate students on: (1) mastery of the key international business concepts in the textbook, (2) ability to apply the course concepts in a critical thinking manner, (3) active participation and contribution to the learning environment of the class, (4) willingness and ability to accomplish results within a team, and (5) ability to conceive of a business venture and expand it globally taking into consideration the application of the major concepts learned throughout the course and the challenges and issues to be faced.

1. **Mid-Term Exams (30%)** – There will be three mid-term exams covering assignments in the textbook. Mid-term exams will be in a multiple choice format, but may also contain some discussion questions. Students will need to bring a Scantron (Form 882-E) to class the day of the exam. There are no makeup provisions for missed exams. All exams are closed book, but two pages of handwritten notes are permitted with writing on front and back pages. At the end of the course, the instructor will drop the lowest of the three mid-term exam grades.

2. **Final Exam (25%)** – The Final Exam will be comprehensive and cover the most important concepts in the course. A team exam will follow the individual final exam. Questions will be in a multiple choice format with potentially some discussion questions for the individual exam only. Students will need to bring a Scantron (Form 882) to class the day of the final exam. The Final Exam is mandatory to pass the course.

3. **SmartBook Reading/Assessment in Connect (5%)** Required chapter readings and homework quizzes are posted on Canvas. The required reading is conducted through SmartBook which helps students study more efficiently by highlighting where in the chapter to focus, asking review questions and pointing the reader to resources until they understand the key concepts. Each SmartBook chapter reading/assessment must be completed prior to the day the chapter will be lectured on. The SmartBook reading is conducted through the Connect platform and is integrated with SJSU’s Canvas.

4. **Quizzes in Connect (5%)** On the day the chapter is discussed in class, the homework quiz assignment will be open for completion in Connect. Students must use the knowledge they learned from the reading and lectures to answer the homework questions. This is most important in preparing for the exams.

5. **Team In-Class and Homework Discussion Questions (5%)** – A significant amount of class time will be devoted to working in teams in addressing selected discussion questions for critical thinking at the end of each chapter. Teams will analyze the assigned discussion question, develop handwritten notes from their discussions to be turned in at the end of the class. If there is not sufficient time in class to complete the discussion question, it will be assigned for homework. Students not present and taking part in the team
exercise will receive a grade of zero. Some exam questions will be selected that relate to these team discussion questions.

6. **Team Project (“Developing a Multinational Enterprise” (25%)** – Teams will create an imaginary company that has been successful in the domestic arena. The imaginary company could be the U.S. or any other country that the team chooses. The team will pretend that it is the top management team of its company that it decides that it is time to expand internationally by setting up operations in another country. The team will then choose a host country for its expansion and address the key issues, opportunities, and challenges that the company will encounter. More detailed guidelines are posted on Canvas and will be discussed in class. Note: This course assignment is adapted from Helen Deresky, *International Management*, 8th edition (p. IC-1). Each team will deliver a short presentation of their project during one of the class sessions toward the end of the semester. All students will grade one another’s presentation. A combined grade for the team report and presentation will be determined based on weighting the report 80% and the presentation 20%.

7. **Confidential Team Member Peer Evaluation** – The ability to work as a valued team member is a major factor in business success. Employers increasingly select candidates based the ability to work with others, particularly in cross-cultural environments. Accordingly, at the last class meeting, students will turn in a peer evaluation. The Peer Evaluation percentage will be applied to the team’s grade for the Integrated Team Project and In-Class Discussion Question combined grade in determining the student’s final course grade.

**FORMATION OF TEAMS**
Professor Musgrave will form the initial teams with the objective of creating diversity in each team based on majors, ethnicity, and gender. However, in the first few classes as team members get to know one another, students can make recommendations for changes in team assignments where it makes sense based on the approval of Professor Musgrave.

**COURSE ADMINISTRATIVE MATTERS**

**Seating in Class**
After teams have been formed, students are to seat with their assigned teams. At this point, Professor Musgrave will provide a seating chart that helps him get to know each student. Students are to sit in their assigned seats.

**Recording of Attendance**
At the start of each class, Professor Musgrave will pass around a sign-in sheet. Absences and late arrivals will be recorded in Canvas. While attendance is not a specific factor in a student’s final course grade, it is considered when determining a class participation grade because if you are not present, you cannot participate. Also, when students arrive late, it disrupts the class. In summary, attendance is strongly encouraged for each student to get the most from the learning experience being offered. Attendance is also an important indicator of a student’s dedication to benefiting from class lectures and discussions and being a contributing member of the class.

**Course Communications**
It is very important for students to stay up to date in the course. Announcements will be put on Canvas and also emails will be sent to the entire class. When emailing the instructor with questions ensure that you use your official SJSU email address and not your personal one. Most important, when the instructor emails the class, he will use the official SJSU emails for students so it is important for students to be checking their official SJSU email address. Finally, when emailing Professor Musgrave, put the course number and section in the subject line.

**Late Policy**
NO LATE PAPERS WILL BE ACCEPTED. Failure to turn-in a paper on time will result in a grade of zero for the assignment. Assistance on writing may be obtained at the SJSU Writing Center accessible on line at [http://www.sjsu.edu/writingcenter/](http://www.sjsu.edu/writingcenter/).
FINAL COURSE GRADE CRITERIA

Final course grades are determined based on the weights shown in the below table.

<table>
<thead>
<tr>
<th>Course Requirements</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Mid-Term Exams</td>
<td>30%</td>
</tr>
<tr>
<td>2 Final Exam</td>
<td>25%</td>
</tr>
<tr>
<td>3 SmartBook Readings</td>
<td>5%</td>
</tr>
<tr>
<td>4 Quizzes in Connect</td>
<td>5%</td>
</tr>
<tr>
<td>5 Team Integrative Project to Build a MNE</td>
<td>25%</td>
</tr>
<tr>
<td>6 Team discussion questions</td>
<td>5%</td>
</tr>
<tr>
<td>7 Class participation</td>
<td>5%</td>
</tr>
</tbody>
</table>

EXTRA CREDIT

Students can earn up to 5 percent added to their final grade from attending certain events and writing a report, plus being engaged in class and their team. Speaking up in class and adding to the class discussion, being on time for class, and adherence to class etiquette will result in an enhanced grade. Attendance will be taken as one of the indicators of class participation, i.e. “you cannot participate in the class if you are not present.” At the end of the course, students are given the option to submit a voluntary self-report on how they are doing in being an engaged student and class contributor.

GRADE DISTRIBUTION

Numerical percentages are converted to letter grades based on the table below.

<table>
<thead>
<tr>
<th>Grade</th>
<th>Percentage</th>
<th>Grade</th>
<th>Percentage</th>
<th>Grade</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A+</td>
<td>98%-100%</td>
<td>A</td>
<td>94%-97%</td>
<td>A-</td>
<td>93%-90%</td>
</tr>
<tr>
<td>B</td>
<td>86%-84%</td>
<td>B-</td>
<td>83%-80%</td>
<td>B+</td>
<td>89%-87%</td>
</tr>
<tr>
<td>C-</td>
<td>73%-70%</td>
<td>D</td>
<td>69%-67%</td>
<td>D-</td>
<td>63%-60%</td>
</tr>
<tr>
<td>F</td>
<td>Below 60%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

INSTRUCTOR’S BACKGROUND

Professor Musgrave has lectured and operated in numerous countries in Asia, Africa, Latin America, Europe, and Eastern Europe. Formerly, he was the president & CEO of The Enterprise Network (TEN) of Silicon Valley where he mentored startups and managed a technology commercialization program with NASA. He has been an executive in the electronics industry, co-founder of a Silicon Valley startup, and is a former U.S. Navy Captain. Professor Musgrave will share much of his experience to illustrate the concepts and theories of the course. He has DBA and MBA degrees from The George Washington University in Washington, D.C.

CLASS PARTICIPATION AND STUDENT ENGAGEMENT

Your Class Participation Report Card

The instructor will maintain an awareness of how individual students are contributing to our class. However, each student is given the option to self-report on how they are doing in being an engaged student and class contributor. At the end of the course, students have the option to upload a short report on what they see as their class participation grade and the rationale.

CLASSROOM ETIQUETTE

It is incumbent on each student to respect the rights of others. Classroom etiquette is considered in a student’s class participation grade. Please adhere to the following guidelines:

In the Classroom

1. Be on time. If you are late, come in quietly so that you do not disturb others.
2. Do not hold side conversations when other students or the instructor are addressing the class.
3. In general, it is expected that all members of this class will act respectful at all times.
4. When in doubt, simply treat others as you would wish to be treated.
Cell Phones and Texting
Turn cell phones off or put them on vibrate mode while in class. Do not answer your phone in class or text in class. Students whose phones disrupt the course and do not stop when requested by the instructor will be referred to the Judicial Affairs Officer of the University.

Computer Use
In the classroom, students may use computers only for class-related activities. These include activities such as taking notes on the lecture and following the Power Point lectures. Students who abuse the privilege of using a computer will be asked to leave the class and may be referred to the Judicial Affairs Officer of the University for disrupting the course.

Eating
Eating and drinking (except water) are prohibited in the Boccardo Business Center. Students with food will be asked to leave the building. Students who disrupt the course by eating and do not leave the building will be referred to the Judicial Affairs Officer of the University.

EMAIL AND COMMUNICATIONS
Professor Musgrave will respond to all appropriately worded email requests within 36 hours on weekdays, and within 48 hours on weekends. Emails must be written in the appropriate business formal style and contain the words “Bus160” in the subject heading. He can be reached at William.musgrave@sjsu.edu.

UNIVERSITY POLICIES
Per University Policy S16-9, university-wide policy information relevant to all courses, such as academic integrity, accommodations, etc. will be available on Office of Graduate and Undergraduate Programs’ Syllabus Information web page at http://www.sjsu.edu/gup/syllabusinfo/

General Expectations, Rights and Responsibilities of the Student
As members of the academic community, students accept both the rights and responsibilities incumbent upon all members of the institution. Students are encouraged to familiarize themselves with SJSU’s policies and practices pertaining to the procedures to follow if and when questions or concerns about a class arise. See University Policy S90–5 at http://www.sjsu.edu/senate/docs/S90-5.pdf. More detailed information on a variety of related topics is available in the SJSU catalog, at http://info.sjsu.edu/web-dbgen/narr/catalog/rec-12234.12506.html. In general, it is recommended that students begin by seeking clarification or discussing concerns with their instructor. If such conversation is not possible, or if it does not serve to address the issue, it is recommended that the student contact the Department Chair as a next step.

Dropping and Adding
Students are responsible for understanding the policies and procedures about add/drop, grade forgiveness, etc. Refer to the current semester’s Catalog Policies section at http://info.sjsu.edu/static/catalog/policies.html. Add/drop deadlines can be found on the current academic year calendars document on the Academic Calendars webpage at http://www.sjsu.edu/provost/services/academic_calendars/. The Late Drop Policy is available at http://www.sjsu.edu/aars/policies/latedrops/policy/. Students should be aware of the current deadlines and penalties for dropping classes. Information about the latest changes and news is available at the Advising Hub at http://www.sjsu.edu/advising/.

Consent for Recording of Class and Public Sharing of Instructor Material
You must obtain the instructor’s permission to make audio or video recordings in this class. Such permission allows the recordings to be used for your private, study purposes only. The recordings are the intellectual property of the instructor; you have not been given any rights to reproduce or distribute the material. In classes where active participation of students or guests may be on the recording, permission of those students or guests should be obtained as well. Course material developed by the instructor is the intellectual property of the instructor and cannot be shared publicly without his/her approval. You may not publicly share or upload instructor generated material for this course such as exam questions, lecture notes, or homework solutions without instructor consent.
Academic Integrity
Your commitment, as a student, to learning is evidenced by your enrollment at San Jose State University. The University Academic Integrity Policy S07-2 at http://www.sjsu.edu/senate/docs/S07-2.pdf requires you to be honest in all your academic course work. Faculty members are required to report all infractions to the office of Student Conduct and Ethical Development. The Student Conduct and Ethical Development website is available at http://www.sjsu.edu/studentconduct/.

1.0 DEFINITIONS OF ACADEMIC DISHONESTY
1.1 CHEATING
At SJSU, cheating is the act of obtaining or attempting to obtain credit for academic work through the use of any dishonest, deceptive, or fraudulent means. Cheating at SJSU includes but is not limited to:
1.1.1. Copying, in part or in whole, from another’s test or other evaluation instrument including homework assignments, worksheets, lab reports, essays, summaries, quizzes, etc.;
1.1.2. Submitting work previously graded in another course unless this has been approved by the course instructor or by departmental policy;
1.1.3. Submitting work simultaneously presented in two courses, unless this has been approved by both course instructors or by the department policies of both departments;
1.1.4. Using or consulting, prior to, or during an examination, sources or materials not authorized by the instructor;
1.1.5. Altering or interfering with the grading process;
1.1.6. Sitting for an examination by a surrogate, or as a surrogate;
1.1.7. Any other act committed by a student in the course of their academic work which defrauds or misrepresents, including aiding or abetting in any of the actions defined above.

1.2 PLAGIARISM
At SJSU plagiarism is the act of representing the work of another as one's own without giving appropriate credit, regardless of how that work was obtained, and/or submitting it to fulfill academic requirements. Plagiarism at SJSU includes but is not limited to:
1.2.1. The act of incorporating the ideas, words, sentences, paragraphs, or parts of, and/or the specific substance of another's work, without giving appropriate credit, and/or representing the product as one's own work;
1.2.2. Representing another’s artistic/scholarly works such as musical compositions, computer programs, photographs, paintings, drawing, sculptures, or similar works as one's own.

Campus Policy in Compliance with the American Disabilities Act
If you need course adaptations or accommodations because of a disability, or if you need to make special arrangements in case the building must be evacuated, please make an appointment with me as soon as possible, or see me during office hours. Presidential Directive 97-03 at http://www.sjsu.edu/president/docs/directives/PD_1997-03.pdf requires that students with disabilities requesting accommodations must register with the Accessible Education Center (AEC) at http://www.sjsu.edu/aec to establish a record of their disability.

STUDENT COURSE RESOURCES
Students are expected to take full advantage of the following resources to enhance attainment of student learning objectives:
1. Canvas - Copies of course materials, team project assignments, writing and research requirements, and other course materials can be found at https://sjsu.instructure.com.

2. Publisher’s Student Site - A publisher’s companion website for students is available at http://login.cengage.com. This Student Website helps students accelerate their learning of course concepts though various practice tools to reinforce learning.

3. Study Groups – One of the best ways to accelerate learning is through the synergy of a study group. Students are encouraged to use their assigned group for purposes of studying together to reinforce the materials in the textbook.
4. **Martin Luther King Library** – The MLK Library is an excellent source for research. Librarians are there to help students.

5. **Meeting with Instructor** – Professor Musgrave is available by email and during office hours to answer any questions and to help on an individual or group basis. Students can drop by his office during regular office hours or arrange for a special meeting via email.

6. **Student Technology Resources** - Computer labs for student use are available in the Academic Success Center at http://www.sjsu.edu/at/asc/ located on the 1st floor of Clark Hall and in the Associated Students Lab on the 2nd floor of the Student Union. Additional computer labs may be available in your department/college. Computers are also available in the Martin Luther King Library. A wide variety of audio-visual equipment is available for student checkout from Media Services located in IRC 112. These items include DV and HD digital camcorders; digital still cameras; video, slide and overhead projectors; DVD, CD, and audiotape players; sound systems, wireless microphones, projection screens and monitors.

7. **SJSU Peer Connections** - Peer Connections, a campus-wide resource for mentoring and tutoring, strives to inspire students to develop their potential as independent learners while they learn to successfully navigate through their university experience. You are encouraged to take advantage of their services which include course-content based tutoring, enhanced study and time management skills, more effective critical thinking strategies, decision making and problem-solving abilities, and campus resource referrals. In addition to offering small group, individual, and drop-in tutoring for a number of undergraduate courses, consultation with mentors is available on a drop-in or by appointment basis. Workshops are offered on a wide variety of topics including preparing for the Writing Skills Test (WST), improving your learning and memory, alleviating procrastination, surviving your first semester at SJSU, and other related topics. A computer lab and study space are also available for student use in Room 600 of Student Services Center. Peer Connections is located in three locations: SSC, Room 600 (10th Street Garage on the corner of 10th and San Fernando Street), at the 1st floor entrance of Clark Hall, and in the Living Learning Center (LLC) in Campus Village Housing Building B. Visit Peer Connections website at http://peerconnections.sjsu.edu for more information.

8. **SJSU Writing Center** - The SJSU Writing Center is located in Clark Hall, Suite 126. All Writing Specialists have gone through a rigorous hiring process, and they are well trained to assist all students at all levels within all disciplines to become better writers. In addition to one-on-one tutoring services, the Writing Center also offers workshops every semester on a variety of writing topics. To make an appointment or to refer to the numerous online resources offered through the Writing Center, visit the Writing Center website at http://www.sjsu.edu/writingcenter.

9. **SJSU Counseling Services** - The SJSU Counseling Services is located on the corner of 7th Street and San Fernando Street, in Room 201, Administration Building. Professional psychologists, social workers, and counselors are available to provide consultations on issues of student mental health, campus climate or psychological and academic issues on an individual, couple, or group basis. To schedule an appointment or learn more information, visit Counseling Services website at http://www.sjsu.edu/counseling.
<table>
<thead>
<tr>
<th>Date</th>
<th>Topics and Exams</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>8/29 Syllabus and Team MNE Project review. Discussion of team formation and processes.</td>
</tr>
<tr>
<td>2</td>
<td>9/3 Ch. 1 – Globalization.</td>
</tr>
<tr>
<td>3</td>
<td>9/5 Ch. 2 - National Differences in Political, Economic, and Legal Systems</td>
</tr>
<tr>
<td>4</td>
<td>9/10 Ch. 3 - Political Economy and Econ. Dev.</td>
</tr>
<tr>
<td>5</td>
<td>9/12 Ch. 4 – Differences in Culture</td>
</tr>
<tr>
<td>6</td>
<td>9/17 Ch. 5 – Ethics in International Business</td>
</tr>
<tr>
<td>7</td>
<td>9/19 Ch. 6 – International Trade Theory</td>
</tr>
<tr>
<td>8</td>
<td>9/24 Ch. 7 - Political Economy of Int’l Trade</td>
</tr>
<tr>
<td>9</td>
<td>9/26 <strong>Mid-term 1 (Chapters 1-7)</strong></td>
</tr>
<tr>
<td>10</td>
<td>10/1 Ch 8 – Foreign Direct Investment</td>
</tr>
<tr>
<td>11</td>
<td>10/3 Ch 9 – Regional Economic Integration</td>
</tr>
<tr>
<td>12</td>
<td>10/8 Ch 10 – The Foreign Exchange Market</td>
</tr>
<tr>
<td>13</td>
<td>10/10 Ch 11 – International Monetary System</td>
</tr>
<tr>
<td>14</td>
<td>10/15 Ch 12 –Global Capital Market</td>
</tr>
<tr>
<td>15</td>
<td>10/17 Ch 13 – Strategy of International Biz</td>
</tr>
<tr>
<td>16</td>
<td>10/22 Guest speaker on International Strategy</td>
</tr>
<tr>
<td>17</td>
<td>10/24 Ch 14 – Organization of Int’s Business</td>
</tr>
<tr>
<td>18</td>
<td>10/29 Review for Mid-term 2</td>
</tr>
<tr>
<td>19</td>
<td>10/31 <strong>Midterm 2 Exam (chapters 8-14)</strong></td>
</tr>
<tr>
<td>20</td>
<td>11/5 Ch 15 – Entry Strategy &amp;Strategic Alliances</td>
</tr>
<tr>
<td>21</td>
<td>11/7 Ch 16 – Exporting, Importing, Countertrade</td>
</tr>
<tr>
<td>22</td>
<td>11/12 Ch 17 – Global Production, Outsourcing, &amp;Logistics</td>
</tr>
<tr>
<td>23</td>
<td>11/14 Ch 18 – Global Marketing and R&amp;D</td>
</tr>
<tr>
<td>24</td>
<td>11/19 Ch 19 – Global Human Resource Management</td>
</tr>
<tr>
<td>25</td>
<td>11/21 Ch 20 – Accounting &amp;Finance in Int’l Business</td>
</tr>
<tr>
<td>26</td>
<td>11/26 <strong>Midterm 3 (Chapters 15-20)</strong></td>
</tr>
<tr>
<td>27</td>
<td>11/28 No class due to Thanksgiving</td>
</tr>
<tr>
<td>28</td>
<td>12/3 Team Presentations of MNE Projects</td>
</tr>
<tr>
<td>29</td>
<td>12/5 Team Presentations of MNE Projects</td>
</tr>
<tr>
<td>30</td>
<td>12/13 (Fri) <strong>FINAL EXAM: Comprehensive. Individual Exam followed by a Team Exam.</strong></td>
</tr>
</tbody>
</table>

**Team Questions and other Assignments**

- Discussion Q
- Team Discussion Q
- MNE Concepts due
- Team Discussion Q
- MNE Team Project Reports due (Canvas upload plus hard copy in class)
- Team Member Peer Evaluations due
- Optional Class Participation Reports due