Overview

Rob is a senior associate in the State Tax Group. Rob assists clients with income, sales, and gross receipts tax issues around the country. His practice includes state tax return position evaluation, audit defense, administrative appeals, and litigation.

Rob co-leads Reed Smith's growing Massachusetts state tax practice, which represents taxpayers on a wide-range of Massachusetts income and sales tax issues at audit, through all administrative appeal levels, and at the Appellate Tax Board. Rob is also a member of the Associated Industries of Massachusetts Tax Committee.

Rob is a frequent writer and speaker on a wide range of state tax issues, and has presented at COST, TEI and other industry conferences. Rob co-authors *Massachusetts SALT*, Reed Smith’s Massachusetts state tax blog.

Recent Publications

  Co-Author(s): Michael A. Jacobs, Brent K. Beissel, Jack Trachtenberg

- "Massachusetts Tax Developments - A Reed Smith Quarterly Update," *Reed Smith Client Alerts*, 6 March 2015  
  Co-Author(s): Michael A. Jacobs, Brent K. Beissel, Gordon Yu

  Co-Author(s): Michael A. Jacobs

  Co-Author(s): David J. Gutowski

Recent Speaking Engagements


- "Over Seventy Pages; What Do You Need to Know? Massachusetts Releases Final Market Sourcing and Throwout Regulations," Reed Smith Massachusetts Tax Teleseminar, 21 January 2015

- "Agency Settlement Bureaus: Using Them Effectively (Using California, Massachusetts & Pennsylvania as a Case Study)," COST Pacific Northwest Regional State Tax Seminar, Concord, California, 24 June 2014

- "Transfer Pricing Issues in the State Arena" and "Elective Apportionment Under the MTC and State Action," Tax Executives Institute, Inc., Studio City, California, 16 May 2014

- "Massachusetts Releases Proposed Market Sourcing and Throwout Regulations, What Does it Mean for You?," Reed Smith Massachusetts Tax Teleseminar, 10 April 2014

- "Massachusetts Sales Tax on Software and Related Services," Reed Smith Massachusetts Tax Teleseminar, 7 August 2013

Notable Quotes

- "Massachusetts DOR Releases Final Market-Based Sourcing Regs", *Tax Analysts*, 6 January 2015

- "Massachusetts DOR Revises Draft of Market-Based Sourcing Reg", *Tax Analysts*, 3 November 2014


- "Massachusetts Market-Based Sourcing Regs May Create Difficulties for Taxpayers, Practitioners Say", *Tax Analysts*, 27 March 2014