

GLAC FACULTY PUBLICATIONS

Books

- Osland, J. (in press) "Global Leadership Development." In J. Bennett (Ed.), *The Sage Encyclopedia of Intercultural Competence*. Sage, 356-359.
- Osland, J. (in press) "Global Leadership." In J. Bennett (Ed.), *The Sage Encyclopedia of Intercultural Competence*. Sage, 352-356.
- Osland, J., Li, M., & Wang, Y. (eds.). (2014) *Advances in Global Leadership*, vol. 8, Bingley, UK: Emerald.
- Osland, J., Mendenhall, M., A. Bird, G. Oddou, M. Maznevski, M. Stevens & G. Stahl. (2013) *Global Leadership: Research, Practice, and Development*. 2nd Edition. London: Routledge. (See authored chapters written by Osland, J. in the section below)
- Osland, J. & Turner, M. (2011) *The Organizational Behavior Reader*. 9th Edition. Upper Saddle River, NJ: Prentice-Hall.
- Osland, J., Mendenhall, M., Bird, A., Oddou, G., & Maznevski, M. (2008) *Global leadership: Research, Practice, and Development*. (2008). London: Routledge. (See authored chapters written by Osland, J. in the section below)
- Osland, J., Turner, M., Kolb, D., & Rubin I. (2007) *The Organizational Behavior Reader*. 8th Edition. Upper Saddle River, NJ: Prentice-Hall
- Osland, J., Turner, M., Kolb, D., & Rubin I. (2007) *Organizational Behavior: An Experiential Approach*. 8th Edition. Upper Saddle River, NJ: Prentice-Hall.
- Osland, J. *The Adventure of Working Abroad: Hero Tales from the Global Frontier*. (1995). San Francisco: Jossey-Bass.

Articles and Chapters

- Vogelgesang, G.R., Clapp-Smith, R., & Osland, J. (2014) The relationship between positive psychological capital and global mindset in the context of global leadership. *Journal of Leadership and Organizational Studies* 21(2), 165 – 178.
- Osland, J., & Lester, G. (in press). Developing Socially Responsible Global Leaders and Making a Difference: Global Leadership Lab Social Innovation Projects. In L. Zander (ed.) *Handbook of Global Leadership: Making a Difference*.
- Mendenhall, M., Burke, L. A., Arnardottir, A. A., Oddou, G., & Osland, J. (in press). Making a Difference in the Classroom: Developing Global Leadership Competencies in Business School Students. In L. Zander (ed.) *Handbook of Global Leadership: Making a Difference*.
- Alexander, B. K., Arasaratnam, L. A., Avant-Mier, R., Durham, A., Flores, L., Leeds-Hurwitz, W., Mendoza, S. L., Oetzel, J., Osland, J., Tsuda, Y., Yin, J., & Halualani, R. (2014) Our role as Intercultural Scholars, Practitioners and Activists and Teachers in Addressing These Key Intercultural urgencies, Issues, and Challenges. *Journal of International and Intercultural Communication*, 7(1), 68-99.
- Alexander, B. K., Arasaratnam, L. A., Avant-Mier, R., Durham, A., Flores, L., Leeds-Hurwitz, W., Mendoza, S. L., Oetzel, J., Osland, J., Tsuda, Y., Yin, J., & Halualani, R. (2014) Identifying Key Intercultural Urgencies, Issues, and Challenges in Today's World: Connecting Our Scholarship to Dynamic Contexts and Historical Moments. *Journal of International and Intercultural Communication*, 7(1), 38-67.

- Alexander, B. K., Arasaratnam, L. A., Avant-Mier, R., Durham, A., Flores, L., Leeds-Hurwitz, W., Mendoza, S. L., Oetzel, J., Osland, J., Tsuda, Y., Yin, J., & Halualani, R. (2014) Defining and Communicating What “Intercultural” and “Intercultural Communication” Means to Us. *Journal of International and Intercultural Communication*, 7(1), 14-37.
- Alexander, B. K., Arasaratnam, L. A., Avant-Mier, R., Durham, A., Flores, L., Leeds-Hurwitz, W., Mendoza, S. L., Oetzel, J., Osland, J., Tsuda, Y., Yin, J., & Halualani, R. (2014) *JIIIC* Featured Discussion: Introducing the Discussion and One Another. *Journal of International and Intercultural Communication*, 7(1), 4-13.
- Osland, J., Li, M., & Wang, Y. (2014). “Conclusion: Future Directions for Advancing Global Leadership Research.” In J. Osland, M. Li, & Y. Wang (eds.). (2014) *Advances in Global Leadership*, vol. 8, Bingley, UK: Emerald.
- Osland, J., Li, M., & Wang, Y. (2014). “Introduction: The State of Global Leadership Research.” In J. Osland, M. Li, & Y. Wang (eds.). (2014) *Advances in Global Leadership*, vol. 8, Bingley, UK: Emerald.
- Vogelgesang, G.R., Leroy, H., & Avolio, B.J. (2013). The mediating effects of leader integrity with transparency in communication and work engagement/performance. *The Leadership Quarterly*, 24(3), 405–413.
- Oddou, G., Szkudlarek, B., Osland, J., Deller, J. & Blakeney, R. (2013) Repatriates as a Source of Competitive Advantage: How to Manage Knowledge Transfer. *Organizational Dynamics*.
- Osland, J., Oddou, G., Bird, A., & Osland, A. (2013) Exceptional Global Leadership as Cognitive Expertise In the Domain of Global Change. *European Journal of International Management*, 7(5): 517-534.
- Reiche, S., Mendenhall, M., Bird, A. & Osland, J. (2013) What is Global Leadership? *The World Financial Review*, March-April: 24-27.
- Osland, J. (2013) “Leading Global Change.” In Mendenhall, M., Osland, J., Bird, A., Oddou, G., Maznevski, M., Stevens, M. & Stahl, G. (Eds.) *Global Leadership: Research, Practice, and Development*. 2nd edition. London: Routledge: 183-214.
- Osland, J. & Bird, A. (2013) “Process Models of Global Leadership Development.” In Mendenhall, M., Osland, J., Bird, A., Oddou, G., Maznevski, M., Stevens, M. & Stahl, G. (Eds.) *Global Leadership: Research, Practice, and Development*. 2nd edition. London: Routledge: 97-112.
- Osland, J. (2013) “An Overview of the Global Leadership Literature.” In Mendenhall, M., Osland, J., Bird, A., Oddou, G., Maznevski, M., Stevens, M. & Stahl, G. (Eds.) *Global Leadership: Research, Practice, and Development*. 2nd edition London: Routledge: 40-79.
- Osland, J. (2013) “The Multidisciplinary Roots of Global Leadership.” In Mendenhall, M., Osland, J., Bird, A., Oddou, G., Maznevski, M., Stevens, M. & Stahl, G. (Eds.) *Global Leadership: Research, Practice, and Development*, 2nd edition. London: Routledge: 21-39.
- Deller, J. & Osland, J. (2013) “Management global verteilter Belegschaften.” In W. Sarges (Ed.), *Management-Diagnostik* (4., völlig überarbeitete Aufl.). Göttingen: Hogrefe.
- Osland, J., Bird, A., & Oddou, G. (2012) “The Context of Expert Global Leadership.” *Advances in Global Leadership*, vol. 7. Bingley, UK: Emerald: 107-124.
- Osland, J., Devine, K. & Turner, M. (2012) “Organizational Behavior.” In *Encyclopedia of International Management*. Wiley.
- Mendenhall, M., Reich, S., Bird, A. & Osland, J. (2012) “Defining the “global“ in global leadership.” *Journal of World Business*, 47(4).

- Taylor, S., Osland, J., & Egri, C. (2012) Introduction to HRM's Role in Sustainability: Systems, Strategies, and Practices. *Human Resource Management*, 51(6): 789-798.
- Taylor, M.S., Egri, C., & Osland, J. (editors). (2012) Special Issue on Sustainability in HRM. *Human Resource Management*, 51(6).
- Patrus, R., Tanure, B., Carvalho Neto, A., Osland, J., Osland, A., & Carpenedo, C. (2012) Complexidades da Responsabilidade Social Empresarial no Brasil: Terceirização e Gestão Participativa. *Revista de Gestão Social e Ambiental - RGSA*, 6(2): 45-59.
- Osland, J. (2011) "Tabula Rasa: Thoughts from Joyce Osland," *Journal of Management Inquiry*, 20(2): 184-187. In D. Hannah & A.M. Peredo's Rethinking Management Education and Scholarship: 178-195.
- Osland, A. & Osland, J. (2011) "Book Review: Alfredo Behrens, Culture and Management in the Americas," *Organization Studies*, 32: 451-454. Osland, J., Bird, A., & Mendenhall, M. (2012) "Global Leadership and Global Mindset: An Updated Look." In G. Stahl & I. Bjorkman (Eds.) *International Human Resources Handbook*. 2nd Ed., London: Elgar: 227-259.
- Taylor, S. & Osland, J. S. (2011) "The Impact of Intercultural Communication on Global Organizational Learning." In M. Easterby-Smith & M. A. Lyles (Eds.) *The Blackwell Handbook of Organizational Learning and Knowledge Management*. 2nd Edition. Oxford: Blackwell: 581-604.
- Rasmussen, L., Sieck, W., & Osland, J. (2010) "Using Cultural Models of Decision Making to Develop and Assess Cultural Sensemaking Competence." In D. Schmorrow & D. Nicholson (Eds.), *Advances in Cross Cultural Decision Making*. Boca Raton: CRC/ Press/ Taylor & Francis, Ltd.
- Osland, J. (2010) "Expert Cognition and Sense-making in the Global Organization Leadership Context: A Case Study. In U. Fisher & K. Moser (Eds.), *Informed by Knowledge: Expert Performance in Complex Situations*. New York: Taylor & Francis, 23-40.
- Mendenhall, M., Oddou, G., Stevens, M., Bird, A., Osland, J. & Furuya, N. (2009) "Developing Global Competencies in Japanese Managers: Research, Process and Recommendations." *Journal of Strategic Management Studies* 1(2): 57-67.
- Vogelgesang, G.R., Lester, P.B. (2009). Leader transparency: Getting results by laying it on the line. *Organizational Dynamics* 38(4), 252-260.
- Vogelgesang, G.R., Smith, R.C., Palmer, N. (2009). *The interaction between cultural intelligence and authentic leadership in a cross-cultural setting*. *International Journal of Leadership and Organizational Studies* 5(2), 102-117.
- Osland, J. (2009) "The Challenges of Developing Global Leadership." *Concepts & Connections*, National Clearinghouse for Leadership Programs: 1, 2, & 4.
- Osland, J. S., Taylor, S., & Mendenhall, M. (2009) Global leadership: Progress and challenges. In Bhagat, R.S., & Steers, R. M. (eds.). *Handbook of Culture, Organizations, and Work*. Oxford: Cambridge University Press: 245-271.
- Osland, A., Osland, J., Tanure, B. & Gabrich, R. (2009) "Stakeholder Management: The Case of Aracruz Celulose in Brazil." In A. Davila & M. Elvira (Eds.) *Best Human Resource Management Practices in Latin America*. London: Routledge: 10-24
- Oddou, G., Osland, J. & Blakeney, R. (2009) "Repatriating Knowledge: Variables Influencing the "Transfer" Process." *Journal of International Business Studies*, 40, 181-199.
- Osland, J., Tanure, B., Carvalho-Neto, A., Osland, A., Sierra G., J. H., Guzmán Barraza, A. (2009) "Sustainability management framework: Latin American Applications." *RGSA – Revista de Gestão Social e Ambiental*, 3(2): 92 – 107. (www.rgsa.com.br)
- Osland, A., Tanure, B., Carvalho Neto, A., Murillo, G., & Osland, J. (2009) "Sustainability Implementation in MNCs: A Multi-country Study. *Revista de Gestao Socil e Ambiental*.

- Mendenhall, M., Oddou, G., Stevens, M., Bird, A., Osland, J., & Furuya, N. (2009) "Developing Global Competencies in Japanese Managers: Research, Process and Recommendations." *Journal of Strategic Management Studies* 1(2): 57-67.
- Reade, A. Todd, A. Osland & J. Osland, (2008) "Poverty and the Multiple Stakeholder Challenge for Global Leaders" *Journal of Management Education*, 32(6): 820-840.
- Wehling, C., Guanipa Hernandez, A., Osland, J., Osland, A., Deller, J., Tanure, B., Carvalho-Neto, A., & Sairaj, A. (2008) "An Exploratory Study of the Role of HRM and the Transfer of German MNC Sustainability Values to Brazil." *European Journal of International Management* 3(2): 176–198.
- Osland, J. (2008) "The Multidisciplinary Roots of Global Leadership." In Mendenhall, M., Osland, J., Bird, A., G. Oddou, & Maznevski, M. (Eds.) *Global Leadership: Research, Practice, and Development*. London: Routledge: 18-33.
- Osland, J. (2008) "An Overview of the Global Leadership Literature." In Mendenhall, M., Osland, J., Bird, A., G. Oddou, & Maznevski, M. (Eds.) *Global Leadership: Research, Practice, and Development*. London: Routledge: 34-63
- Osland, J. & Bird, A. (2008) "Process Models of Global Leadership Development." In Mendenhall, M., Osland, J., Bird, A., G. Oddou, & Maznevski, M. (Eds.) *Global Leadership: Research, Practice, and Development*. London: Routledge: 81-93.
- Osland, J. (2008) "Leading Global Change." In Mendenhall, M., Osland, J., Bird, A., G. Oddou, & Maznevski, M. (Eds.) *Global Leadership: Research, Practice, and Development*. London: Routledge: 131-159.
- Osland, J., Bird, A., Osland, A. & Oddou, G. (2007) "Expert Cognition in Global Leaders." *NDM8 Conference Proceedings*, Monterey, CA.
- Osland, J. (2008) "Global leadership." *AIB Insights*, 8(1): 10-11.
- Osland, J. & Bird, A. (2007) "Expert cognition in global leaders: What does it look like and how can it be developed?" In Higano, M. & Bird, A. (Eds.) *入門ビジネス・リーダーシップ [An Introduction to Business Leadership]*. Tokyo: Nippon Hyoronsha. (in Japanese): 175-188.
- Bird, A. & Osland, J.S. (2006.) Global leaders as experts. *Advances in Global Leadership*, 4: 125-145.
- Bird, A. & Osland, J. (2006). Making sense of intercultural collaboration. *International Studies of Management and Organizations*, 35 (4): 115-132.
- Osland, J., Bird, A., Osland, A. & Mendenhall, M. (2006). Developing global leadership capabilities and global mindset: A review. In Stahl, G. & Bjorkman, I. (Eds.), *Handbook of Research in International Human Resource Management*. 197-222.
- R. Blakeney, G. Oddou, & J. Osland. (2006) "Repatriate Assets: Factors Impacting Knowledge Transfer." In M. Morley, Heraty & Collings (Eds.) *International HRM & International Assignments*. New York: Palgrave Macmillan: 181-199.
- Osland, J. & Osland, A. (2005-2006) "Expatriate Paradoxes and Cultural Involvement," *International Studies of Management & Organization* 35(4): 93-116.
- Osland, A. & Osland, J. (2005) "HRM in Central America and Panama." In M. M. Elvira and A. Davila (Eds.), *Managing human resources in Latin America: An agenda for international leaders*. Oxford, UK: Routledge: 129-147.
- Osland, J., Bird, A., Maznevski, M., Scholz, C., McNett, J., Mendenhall, M., Stein, V., Weyer, D. (2004) "Global Reality with Virtual Teams: Lessons from the Geographically Distant Multicultural Teams Project." In C. Wankel & R. DeFillippi (Eds.) *The Cutting Edge of International Management Education, Volume Two*.

- Greenwich, CT: Information Age Publishing: 115-141.
- Bird, A. & Osland, J. (2004). Global competencies: An introduction. In Lane, H., Maznevski, M., Mendenhall, M. E. & McNett, J. (Eds.), *The Handbook of Global Management: A Guide to Managing Complexity*. Oxford, UK: Blackwell Publishing: 57-80.
- Thomas, D. & Osland, J. (2004) "Mindful Communication." In H. Lane, M. Mendenhall, M. Maznevski, & J. McNett (Eds.) *Handbook of Global Management: A Guide to Managing Complexity*. Oxford: Blackwell: 95-108.
- Osland, J. (2004) "The Myth of the Hero's Journey: A Framework for Making Sense of the Transformational Expatriate Experience" in R. Goodman, N. Boyacigillar & M. Phillips (Eds.) *Teaching Cross-Cultural Management*. New York: Routledge: 111- 127.
- Bird, A. & Osland, J. (2004). Teaching cultural sensemaking. In Goodman, R., Phillips, M. & Boyacigiller, N. (Eds.) *Crossing cultures: Lessons from master Teachers*. Beverly Hills, CA: Sage: 186-207.
- Mendenhall, M., Stahl, G. K., Ehnert, I., Oddou, G., Kuhlmann, T., & Osland, J. (2004) "Evaluation studies of cross-cultural training programs: A review of the literature from 1988-2000. In D. Landis, & J. Bennett (eds). *The handbook of intercultural training*. Thousand Oaks, CA: Sage: 129-144.
- Osland, J. (2003) "Broadening the Debate: The Pros and Cons of Globalization," *Journal of Management Inquiry*, 12(2): 137-154.
- Mendenhall, M., Kuhlmann, T., Stahl, G., & Osland, J. (2002). Employee development and expatriate assignments: A review of the expatriate adjustment theory literature. In Gannon, M. & Newman, K. (eds.) *Handbook of Cross-Cultural Management*. Oxford, U.K.: Blackwell Publishers: 155-183.
- Osland, J., Adler, N. J. & Brody, L. W. (2002) "Developing Women as Global Leaders: Lessons and Sense Making from an Organizational Change Effort," In R. Burke & D. Nelson (Eds.) *Advancing Women's Careers: Research and Practice*. Oxford, UK: Blackwell: 15-36.
- Osland, J. (2001) "The Quest for Transformation: The Process of Global Leadership Development." In M. Mendenhall, T. Kuhlmann and G. Stahl (Eds.) *Developing Global Business Leaders: Policies, Processes and Innovations*. Westport, CN: Quorum Books: 137-156.
- Osland, J. (2000) "The Journey Inward: Expatriate Hero Tales and Paradoxes." *Human Resource Management*, vol. 39(2&3): 227-238.
- Osland, J. & Bird, A. (2000) "Beyond Sophisticated Stereotyping: Cultural Sensemaking in Context," *Academy of Management Executive*, vol. 14(1): 65-77. J. Osland & A.
- Osland, J. S. De Franco, S. & Osland, A. (1999). Organizational implications of Latin American culture. *Journal of Management Inquiry*, 8 (2), 219-234.
- Bird, A., Mendenhall, M., Osland, J., & Scheider, S. (1999) Adapting and adjusting to other cultures: What we know but don't always tell. *Journal of Management Inquiry*, 8(2): 152-165.
- Osland, J. (1995) "Working Abroad: A Hero's Adventure," *Training and Development*, November: 47-51.

Cases

- Adler, N.J., Brody, L., & Osland, J. (2011) Case Study: The Women's Global Leadership Forum. In A. Wil Harzing & A. Pinnington's *International Human Resource Management*, 3rd Ed. Thousand Oaks, CA: Sage.
- Osland, A., Osland, J., Tanure, B., & Gabrich, R. (2007) *How Can Aracruz Mobilize Stakeholders to Resolve Dispute with Indians?* FUNDAÇÃO DOM CABRAL, Brazil, Casos – FDC, Ano 7, Nbr 09- November.
- Osland, J. & Adler, N. (2007) *Women and Global Leadership at Bestfoods*. In J. Osland, D. Kolb, I. Rubin, & M. E. Turner. *Organizational Behavior: An Experiential Approach*. 8th Edition. Upper Saddle River, NJ: Prentice-Hall: 700-723. *Instructor's Manual*. Reprinted in P. Buller and R. Schuler (Eds.). *Managing Organizations and People: Cases in Management, Organizational Behavior and Human Resource Management*, Cincinnati, OH: Southwestern, 2006: 1-22.
- Osland, J. (2007) The Donor Services Department. In J. Osland, D. Kolb, I. Rubin, & M. E. Turner. *Organizational Behavior: An Experiential Approach*, 8th Edition. Upper Saddle River, NJ: Prentice-Hall: 673-676.
- Osland, J. (2006) The Donor Services Department. Reprinted in P. Buller and R. Schuler (Eds.) *Managing Organizations and People: Cases in Management, Organizational Behavior and Human Resource Management*, Cincinnati, OH: Southwestern: 1-5
- Osland, J. and Ferreira, P. (2000) Anatomy of a Paraguayan Strike. In M. Mendenhall & G. Oddou, Eds. *Readings and Cases in International Human Resource Management*, Blackwell: 282-299 and teaching note, *Instructor's Manual*: 78-83.

Selected Research by Dr. Juergen Deller

- Cao, L., Hirschi, A., & Deller, J. (in press). Perceived organizational support and intention to stay in host countries among self-initiated expatriates: The role of career satisfaction and networks. *International Journal of Human Resource Management*.
- Albrecht, A.-G., Dilchert, S., Deller, J., & Paulus, F. M. (2014). Openness in cross-cultural work settings: A multi-country study of expatriates. *Journal of Personality Assessment*, 96, 64-75.
- Albrecht, A.-G., Paulus, F. M., Dilchert, S., Deller, J., & Ones, D. S. (2013). Construct and criterion-related validity of the German Core Self-Evaluations Scale. A multi-study investigation. *Journal of Personnel Psychology*, 12, 85-91.
- Cao, L., Hirschi, A., & Deller, J. (2013). The positive effects of a protean career attitude for self-initiated expatriates: Cultural adjustment as a mediator. *Career Development International*, 18, 56-77.
- Wöhrmann, A. M., Deller, J., & Wang, M. (2013). Outcome expectations and work design characteristics in post-retirement work planning. *Journal of Vocational Behavior*, 83, 219-228.
- Ones, D. S., Dilchert, S., Deller, J., Albrecht, A.-G., Duehr, E.E., & Paulus, F.M. (2012). Cross-cultural generalization: Using meta-analysis to test hypotheses about cultural variability. In A.M. Ryan, F.T.L. Leong, & F.L. Oswald (Eds.), *Conducting multinational research*, 91-122.
- Cao, L., Hirschi, A., & Deller, J. (2012). Self-initiated expatriates and their career success. *Journal of Management Development*, 31, 159-172.

- Deller, J., Titzrath-Grimm, A. & Schnieders, T. (2012). HR and sustainability at Daimler AG. In S.E. Jackson, D.S. Ones & S. Dilchert (Eds.), *Managing Human Resources for environmental sustainability*, 298-308.
- Deller, J., Warszta, T. & Albrecht, A.-G. (2011). Kulturspezifische Effekte in der Psychodiagnostik. In M. Amelang & L. Hornke (Hrsg.), *Enzyklopädie der Psychologie, B/II/1 Grundfragen und Anwendungsfelder psychologischer Diagnostik*. Göttingen: Hogrefe.
- Deller, J. & Maxin, L.M. (2010b). Zukunft der Arbeit. *Personal*, 62(6), 9-11.
- Deller, J., Kalke, P & Passaro, F. (2009). Der Human-Potential-Index (HPI): Chance und Risiko. *Zeitschrift für Management*, 4, 369-372.
- Klendauer, R., & Deller, J. (2009). Organizational justice and managerial commitment in corporate mergers. *Journal of Managerial Psychology*, 24(1), 29-45.
- Sharma, S., Deller, J., Biswal, R., & Mandal, M. K. (2009). Emotional Intelligence: Factorial structure and construct validity across cultures. *International Journal of Cross Cultural Management*, 9, 217-236.
- Deller, J. & Ones, D. S. (2008). "Personality at Work" in Lüneburg – Rückblick und Ausblick. *Zeitschrift für Personalpsychologie*, 7, 24-26.
- Kusch, R. I. & Deller, J. (2008). Internationales Personalmanagement: Studie sieht Nachholbedarf. *Wirtschaftspsychologie aktuell*, 15(1), 23-27.
- Deller, J. (2007). Internationaler Personaleinsatz. In H. Schuler & K. Sonntag (Hrsg.), *Handbuch der Psychologie, Band Handbuch der Arbeits- und Organisationspsychologie* (S. 648-654). Göttingen: Hogrefe.
- Deller, J. & Albrecht, A.-G. (2007a). Interkulturelle Eignungsdiagnostik. In J. Straub, A. Weidemann & D. Weidemann (Hrsg.), *Handbuch interkulturelle Kommunikation und Kompetenz, Band II: Forschungs- und Praxisfelder* (S. 741-754). Stuttgart: Metzler.
- Deller, J. & Albrecht, A.-G. (2007b). Wie ein Fisch im Trockenen? Zur Praxisrelevanz publizierter Forschungsbeiträge. *Zeitschrift für Personalpsychologie*, 6, 150-159.
- Deller, J. & Kusch, R. I. (2007). Internationale Personal- und Organisationsentwicklung. In J. Straub, A. Weidemann & D. Weidemann (Hrsg.), *Handbuch interkulturelle Kommunikation und Kompetenz, Band II: Forschungs- und Praxisfelder* (S. 565- 576). Stuttgart: Metzler.
- Deller, J., Ones, D. S., & Viswesvaran, C. (2007). Introduction to the Special Issue Section: Personality in personnel selection and assessment. *International Journal of Selection and Assessment*, 15, 82-82.
- Deller, J. (2006a). International Human Resource Management and the formation of cross-cultural competence. *International Management Review*, 2(3), 20-28.
- Deller, J. & Albrecht, A.-G. (2006). Expatriate success. In R. B. Bouncken (Hrsg.), *Interkulturelle Kooperation* (S. 181-194). Berlin: Duncker & Humblot.
- Mendenhall, M. E., Deller, J. & Ben-Hur, S. (2005). Nichtlineare Dynamik: Eine neue Perspektive bei der Entwicklung von Global Leaders. In G. Stahl, W. Mayrhofer & T. Kühlmann (Hrsg.), *Innovative Ansätze im internationalen Personalmanagement* (S. 193-214). München: Hampp.
- Deller, J., Oswald, F. L. & Schoop, U. S. (2003). Personality scales and process-oriented career development for senior management. In F. Avallone, H. K. Sinangil & A. Caetano (Eds.), *Identity and diversity in organisations* (pp. 210-217). Milan: Guerini Studio.

- Deller, J. (2002). Business ethics and management development: research at the personal level. In N. Vasiljeviene & R. Jeurissen (Eds.), *Business ethics: from theory to practice* (pp. 211-234). Vilnius: Vilnius University.
- Deller, J., Oswald, F. & Schoop, U. (2002). debis Career Development Center: Personality scales within a process-oriented development instrument for management high-potentials. In S. Sonnentag (Ed.), *The psychological management of individual performance. A handbook in the psychology of management in organizations* (pp. 52-68). Chichester: Wiley.
- Aycan, Z., Kanungo, R. N., Mendonca, M., Yu, K., Deller, J., Stahl, G. & Kurshid, A. (2000). Impact of culture on human resource management practices: A 10-country comparison. *Applied Psychology: An International Review*, 49, 192-221. [Best Paper Award 2000]
- Deller, J. (1997). Expatriate selection: Possibilities and limitations of using personality scales. In D. M. Saunders (Ed.), *New approaches to employee management*, vol. 4 (pp. 93-116). Greenwich: JAI Press.