



TESTAROSSA

WINERY & TASTING ROOM | LOS GATOS, CALIFORNIA

Testarossa Winery is seeking motivated, energetic, and passionate people to join our Hospitality Team as a **Tasting Room Sales Associate!**

Position

This part-time position is responsible for providing the best possible experience to all of our Tasting Room guests by delivering high levels of service and developing relationships that promote sales & brand loyalty.

Duties & Responsibilities

- Maintain winery image to reinforce standards of the brand.
- Pouring samples of wine.
- Encouraging guests to buy Testarossa wines and join our wine club.
- Educating guests about the Testarossa history and wines.
- Maintaining the aesthetics of the winery.
- Perform other related duties as required and assigned.

Desired Results

- To ensure the best guest service experience.
- To build relationships that foster brand loyalty.
- To participate with and support the team environment.
- To work with the Hospitality Manager to meet or exceed all goals.

Professional Requirements

- ***Weekend and holiday availability a must!***
- Passion for wine in your day-to-day life.
- Winery experience preferred.
- Professional appearance.
- Sufficient first-hand knowledge of wine and wine-related topics.
- Retail sales experience: ability to present product, up sell & cross sell.
- Computer knowledge, skills & abilities (database experience).
- Ability to lift 50lbs and stand for long periods of time.

About Us

Testarossa Winery is located in the historic Novitiate in downtown Los Gatos and is one of the oldest continuously operating wineries in California. Our winery has grown to national prominence working closely with top winegrowers in highly acclaimed appellations such as Santa Lucia Highlands, Santa Maria Valley, Russian River Valley, and Chalone. Testarossa plays host to hundreds of social and corporate events each year including business events, conferences, weddings and private parties. For more information, please visit www.testarossa.com.

To apply, please submit your resume and cover letter to jobs@testarossa.com