

HARITHA PEYYETI

**DATA ANALYTICS INTERN
AT
TAPINGO**

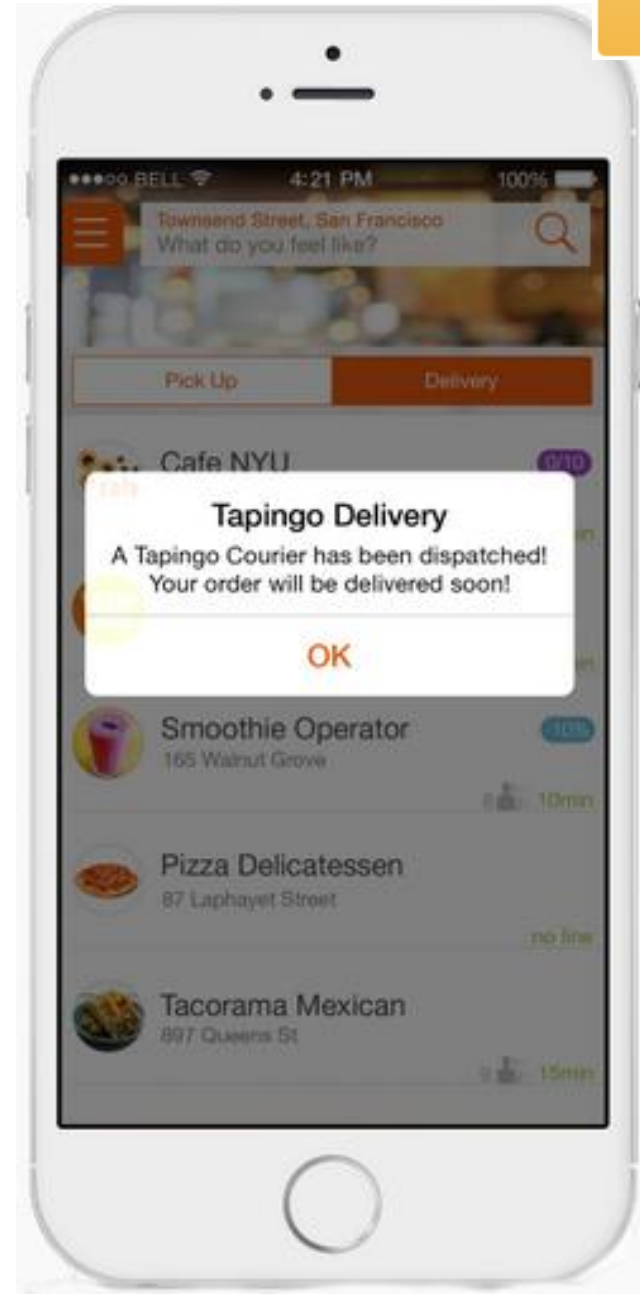


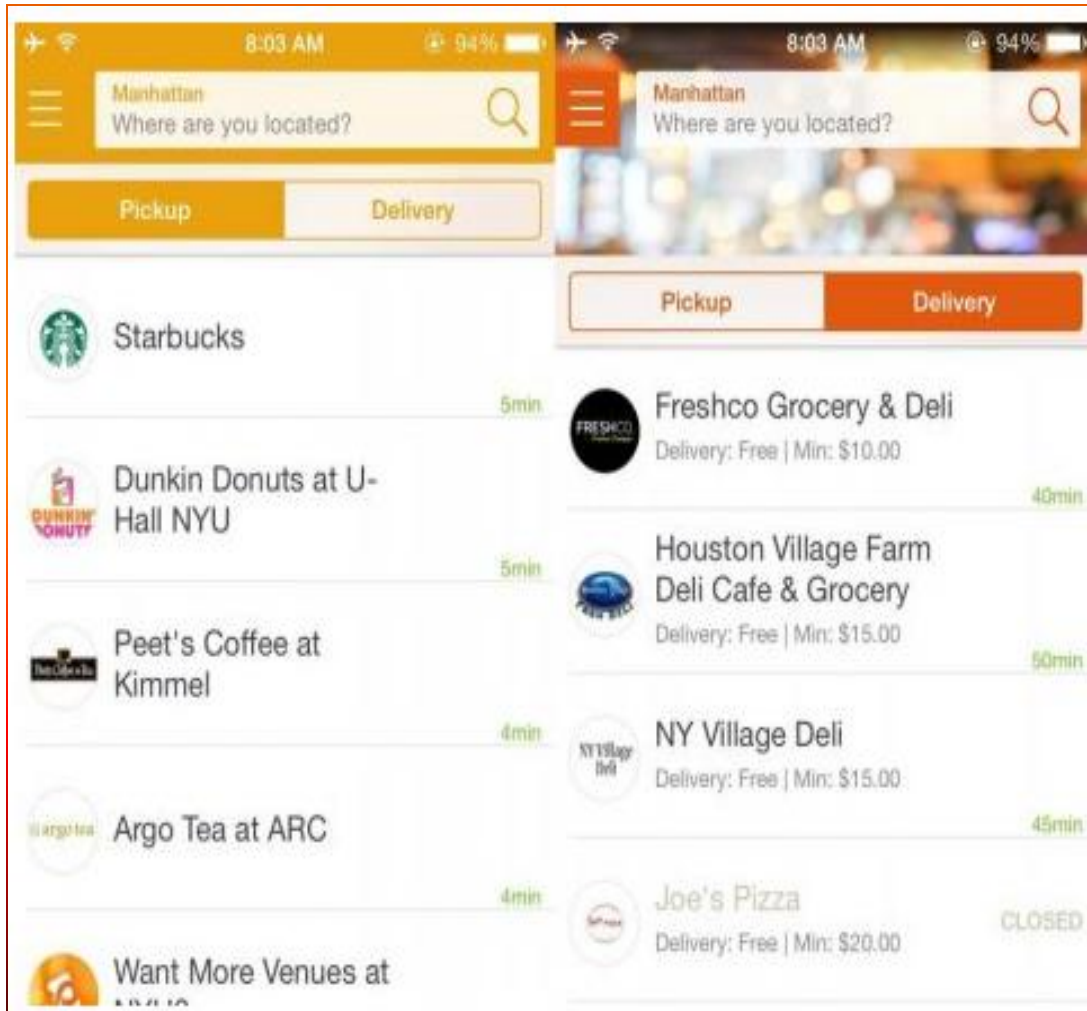
SUMMER 2015



WHAT IS TAPINGO?

- Fast-growing startup looking to revolutionize the way food is ordered
- Free mobile app : order with a tap, grab your goods and get on with your life
- #Stop Waiting
- #WaitLessLiveMore
- #NoWaiting

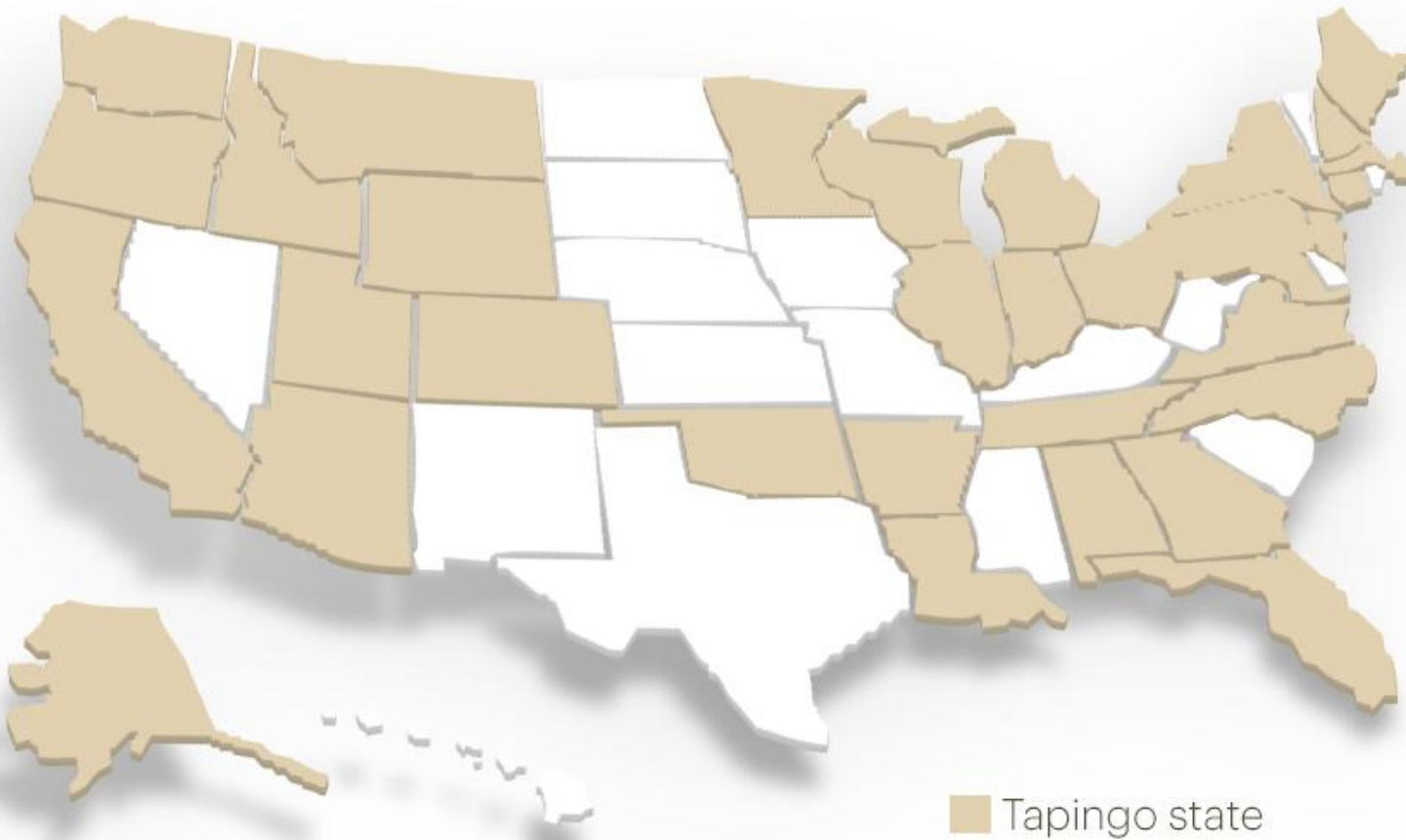




- More than 25,000 transactions daily.
- Headquartered in San Francisco
- Funded by:
 - ❖ Khosla Ventures
 - ❖ Carmel Ventures
 - ❖ Qualcomm Ventures
 - ❖ DCM Ventures
 - ❖ Kinzon Capital



TAPINGO'S PRESENCE



Summer 2015 Internship Haritha Peyyeti





MY BACKGROUND

- Academic:
 - M.S. Statistics (Expected 2016)
 - Masters in Economics, BITS Pilani India
 - Bachelors in Chemical Engineering, BITS Pilani
- Professional:
 - Senior Data Analyst at Citi
 - Data Analyst at HSBC
 - Data Analyst Intern at JP Morgan Chase



FINDING THE INTERNSHIP



Networking



Dr. Bremer's emails





SOFTWARE / STATISTICS LEARNT / USED





SAMPLE PROJECTS

- **Data Reporting and Business Intelligence**
 - Build reports to track real-time data
 - Used SQL to query databases
 - Tableau allows to connect to database and customize query to pull data
 - Data visualization and trends identified that lead to statistical analysis project
 - Implemented reports that are currently being used by Technology, Product and Growth teams



SAMPLE PROJECTS WORKED

- So Far So Good reports – What does the sales look like now as compared to yesterday at around the same time?
 - *Used SQL to write the code incorporating the logic to compare real-time numbers*
 - *Data cleaning and filters applied to extract data*
 - *Identified other important metrics that are key to business performance – days taken for first order since app download, app download week, # of orders per user per week*
- Comparison of shops across campus performed
 - *To understand if the performance of one shop was statistically significant than the other.*
 - *This analysis helps to decide where the marketing efforts need to be targeted.*
 - *Two sample t-test*



- Cohort analysis of customer app usage behavior
 - *Selection of cohorts based on app download period*
 - *Analyze key metrics like time it took to place first order, average # of orders per week,*
 - *Test hypothesis: app usage increases over time*

- Analyze drop off rates of users who ordered using the mobile app, but never continued using it
 - *ANOVA model to identify the key contributors*
 - *useful to predict usage % in future*
 - *Used concepts learnt in Math 261A , Math 261B*
 - *Data cleaning, outlier treatment, variable selection, ANOVA, box plots, model fitting*

