



# Grant Thornton

## Dana Lance

Partner, State and Local Tax Services  
CPA (Florida, California)



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### Experience Overview

Dana Lance is the SALT Practice Leader for the Greater Bay Area and based in San Jose, California. She has been serving clients in Grant Thornton for over ten years. Dana provides general tax services for a number of large multistate and multinational clients, while specializing in the area of state and local income and franchise taxation.

### Leadership Roles

Prior to serving as the SALT Practice Leader for the Greater Bay Area, Dana was the State and Local Income and Franchise Tax Business Line Leader over the Florida market territory's four offices, and also served as the Women at Grant Thornton Champion for the Florida territory.

### Industry Experience

Dana has in-depth experience in providing a wide range of tax services to businesses operating in a number of industries. She has served both large multistate and multinational corporations in various service, manufacturing, distribution, and shipping industries, but focuses primarily in the technology sector. Dana also has extensive partnership experience serving the state and local tax needs of several large private equity firms around the country.

Dana's practice concentrations include: state tax minimization services including assisting taxpayers with the development and design of effective state tax planning; state due diligence reviews and M&A transaction analysis and consulting; nexus reviews; voluntary disclosure agreement negotiations to minimize state tax exposures; accounting for income taxes and uncertain tax positions for both federal and state taxes; and compliance outsourcing and reviews.

### Education & Professional Memberships

Dana received a Master of Taxation degree from Florida Atlantic University and a BS in Accounting from Barry University.

Dana is a member of the American Institute of Certified Public Accountants (AICPA), the Florida Institute of Certified Public Accountants (FICPA), and has served on the FICPA State Tax Committee.

### Languages Spoken

Dana is fluent in both English and Spanish.

### Contact details

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