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Gloria Sullivan is the Director of Financial Institutions and Products (FIP), in the Enterprise Activities Practice Area of the LB&I Division. Gloria provides executive oversight to Financial Products field specialists, as well as the Insurance, Banking, and Financial Instruments Practice Networks, and the ACA Group. Gloria came to FIP from her position as the acting Director, Field Operations for the Communications Technology and Media industry, and her assignment as the Assistant to the Director for the Global High Wealth industry.

Gloria was the Technical Executive Assistant in the Communication Technology and Media industry for 4 years. She was also a senior manager in Pre-Filing and Technical Guidance, providing leadership to the Technical Advisor program for 3 years. Gloria also worked as an Appeals Officer, Large Case revenue agent, Large Case Manager, and Industry Technical Advisor. Gloria has served on several LB&I process and design teams, including team leader roles in the Appeals New Information Initiative and the Enterprise Compliance Risk team that developed the concepts and design of the GHW Industry in 2009.

Gloria is an October 2015 graduate of the Candidate Development Program, and participated in Executive Readiness in 2014. She received her bachelor's degree in business administration (accounting) from the University of Montana and is a licensed CPA in the state of California.